



THIRD
EDITION

BUSINESS STRATEGY IN ASIA

A CASEBOOK

Edited by
Srinivasan Srinivasan

With
Contributions by

Chandrasekhar
Srinivasan, Srinivasan Srinivasan

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Business Strategy In Asia A Casebook

Dominique Turpin, Xiaobai Shen



Business Strategy In Asia A Casebook:

Business Strategy in Asia Kulwant Singh, Nitin Pangarkar, Loizos Th Heracleous, 2004 The second edition follows the highly successful first edition in filling an important underserved niche in the strategy arena a casebook on business strategy in Asia As a teaching tool the usage of case studies is widespread in business strategy courses Many case studies are focused on companies from developed economies especially from the U S and Western Europe leaving a large void in terms of understanding the strategies of Asian companies This book aims to fill this void in the current offerings of textbooks Written by experts on Asian business it is a unique and comprehensive collection of cases about the strategies of Asian firms The cases are wide ranging covering a diverse range of issues geographic contexts industries and decision situations The rigor and depth of information included in each of the cases provides considerable versatility to educators in terms of usage at various levels The cases have been carefully chosen to represent the geographic and economic diversity of the different countries industries and firms within Asia

Business Strategy in Asia Kulwant Singh, Nitin Pangarkar, Gaik Eng Lim, 2001

Business Strategy in Asia Kulwant SINGH, 2004

Business Strategy in Asia Kulwant Singh, 2010

Multinational Management Rien Segers, 2016-01-29 This casebook demonstrates that the future of global business lies in how well the multinational landscape is charted and how the importance of Asian market leaders is deeply embedded in it It offers international management students and researchers an extensive guide to the business history strategy development and foreign market entry modes used by emerging Asian multinationals The cases focus on well known companies such as Lenovo Alibaba Infosys Huawei Panasonic and Rakuten These companies all of which generate huge revenues in their own countries e g in China India South Korea Taiwan Vietnam are now becoming increasingly sophisticated and striving to become global brands while also enjoying the active support of their governments in terms of their international business Readers will learn about the current multinational landscape in Asia the management challenges and the future implications for traditional western companies seeking to retain their market share Chapters on corporate entrepreneurship human resource management and intercultural competence and current branding trends in Asia will provide a cutting edge update on international business strategy for students and practitioners alike

Strategic Management in the Asian Context Luis Ma R Calingo, 1997-10-16 This book offers 27 comprehensive case studies of real Asia Pacific business organizations and industries undergoing strategic change The author reviews financial analysis techniques and thoroughly describes the analytical tools and techniques of strategic management

Foresight & Strategy in the Asia Pacific Region Luke van der Laan, Janson Yap, 2015-10-08 This book explores the importance of strategy and how to make it work in an environment characterised by constant change With a specific focus on the Asia Pacific region anticipated to become the epicentre of global economic activity it offers insights into the optimisation of economic potential and social cohesion enabled by leaders which is crucial to the global economy and living standards It highlights sound foresight strategic thinking and innovation as

the critical underpinnings of successful business and provides a comprehensive guide to combining practice and theory to ensure successful strategies from formulation to execution The book also builds on the concepts of change the purpose of business foresight strategic thinking strategic planning and innovation to present a holistic view of how these essential elements can be integrated in practice Combined with a special contribution by Chaly Mah the CEO of Deloitte Asia Pacific the book carefully balances professional and academic insights to optimally benefit its readers and will be of interest to industry practitioners researchers and students alike

The Process of Internationalization in Emerging SMEs and Emerging Economies Hamid Etemad,2013-01-01 This book the fourth volume in the McGill International Entrepreneurship Series brings together 27 top scholars to explore the structural complexities evolving relations and dynamic forces that are shaping a new system of multi polar multi level international business relations It examines entrepreneurial efforts and relations in different national and corporate cultures each embedded in and also constrained by country specific socio economic structures and each vying for consumer attentions in competitive global markets The new millennia has experienced much rapid change much of it implicit intangible and not covered by the headlines of the popular press The bipolar business system of the 20th century that prioritized the relationship between firms and consumers of developed countries is giving way to an emerging multi polar and multi level international system that considers consumers and companies in developing economies as well In this book scholars from around the world analyze the nascent architecture and relations in this quickly evolving system They explore the structural complexities evolving relations and dynamic forces that are shaping and re shaping the new system and examine entrepreneurial efforts and relations that cement its structure The chapters in this volume portray the operating conditions of firms across 14 emerging country environments and industries ranging from basic foods and information technology to complex business processes Students and professors of international business entrepreneurship marketing and management studies will find this volume an indispensable addition to the literature

Casebook on General Management in Asia Pacific Dominique Turpin,Xiaobai Shen,1999-05-10 This text consists of cases of European Businesses in Asia Pacific Asian Businesses in Asia Pacific and Asian Businesses in Global Competition It covers a wide range of topics including human resources corporate culture strategic planning cross cultural marketing marketing strategy manufacturing alliances and partnership utilising information technologies entry into new markets and many more It will be relevant to many courses in the areas of general management international management and strategy

High Performance Companies Nitin Pangarkar,2011-10-11 The easy to adopt strategies that make companies from Coca Cola to Starbucks perennial over performers and that you can use too High Performance Companies complements the frameworks for strategy making detailed in many existing books proposing a number of rules of thumb or principles that companies can consider when making their day to day decisions which in turn will determine their actual strategies These principles traverse a wide range of scenarios such as strategic changes implemented by companies resource

allocation decisions especially towards building durable assets and resource acquisition through inorganic means The book adopts a reader friendly approach by teasing out the lessons to be found in detailed cases studies from interesting companies The writing minimizes jargon while maintaining rigor especially with regard to the applicability and relevance of the strategic principles to different business contexts Cites extensive evidence in support of the proposed arguments without sacrificing readability Combines both short and long case studies within each chapter to demonstrate the general applicability of the principles presented Uses a variety of examples ranging from well known companies such as Coca Cola Singapore Airlines and Starbucks to relatively lesser known companies such as Illinois Tool Work SAS Institute and Heng Long Leather to show that the principles presented are applicable everywhere Providing valuable new insight into what makes a business successful and how to replicate this in a company of any size High Performance Companies is an essential addition to the library of any manager or student of business

Corporate Globalization Albrecht Rothacher,2005 This book sets out to examine the question Are there alternatives to US models of corporate governance for global players Based on well grounded concepts of distinct national and regional corporate cultures created by different patterns of communication negotiation and organisation 20 corporate histories 10 from Asia and 10 from Europe are reviewed Among these global players operating in different sectors like aviation telecommunications electronics household appliances steel automotives food beverages confectionery retailing finance advertising and branding the persistence of national corporate cultures clearly emerges Corporate globalisation will never become uniform Companies that ignore the strength of national ways of doing and organising their business will do so at their peril Most strikingly this happens during cross cultural mergers which almost inevitably will fail if done in a centralist fashion Only those companies that are aware and respect the persistent strength of the different national traditions of production trading and marketing will succeed

Business Strategy Irene Chow,2004 Offers a taste of the diverse management and economic climate in Asia by placing a magnifying glass over the economies of Asia It first develops a framework for understanding business strategy then provides a detailed profile of Asian countries with spotlights on their business characteristics and how that affects the implementation of strategy

Dynamics of International Business: Asia-Pacific Business Cases Prem Ramburuth,Christina Stringer,Manuel Serapio,2013-07-08

Dynamics of International Business Asia Pacific Business Cases brings the challenges and complexities of the contemporary international business environment into the classroom These authentic case studies based on recent research and events enable students to engage with the economic social political and intercultural factors that impact on international business and understand how these factors are addressed in the real world Designed to facilitate a problem based learning approach the cases in this book draw on a diverse range of businesses and industries from seafood to video games to renewable energy illustrate fundamental themes and concerns within global business including ethics sustainability emerging markets and cultural and legal differences span many countries across the Asia Pacific region include discussion questions that encourage

students to apply international business theory in the context of realistic scenarios include references and suggestions for further reading Extra resources for instructors including case synopses and learning objectives are available on the companion website at www.cambridge.edu/au/academic/internationalbusiness

Services Marketing in Asia Jochen Wirtz, Christopher H. Lovelock, 2005

Flying High in a Competitive Industry Loizos Heracleous, Jochen Wirtz, Nitin Pangarkar, 2006 Singapore Airlines SIA is widely acknowledged as one of the leading airlines globally This book provides insights into a simple but intriguing question How has SIA managed to outperform other flag carriers for decades in an industry where it is notoriously difficult to succeed consistently

Flying High in a Competitive Industry Loizos Th Heracleous, Jochen Wirtz, Nitin Pangarkar, 2009 Singapore Airlines SIA is widely acknowledged as one of the world s leading airlines if not the best airline globally This book provides insights into a simple but intriguing question How has SIA managed to outperform other flag carriers for decades in an industry where it is notoriously difficult to succeed consistently This updated second edition of *Flying High in a Competitive Industry* begins with an analysis of the airline industry and its key trends moving on to a broad outline of SIA s strategic drivers of success Empirical research was conducted at SIA to gain a deeper understanding of its strategy core competencies and internal organisation innovation processes and human resource practices in order to instill strategy lessons that can inform the strategies of any organisation competing in intensely competitive industries This book ends with some strategic lessons that apply to any organisation that aims to achieve sustainable success in hypercompetitive markets

The Public Manager Case Book Terrel R Rhodes, Patricia M Alt, Cheryl L Brown, Marueen Brown, Robert Gassner, Sherril Gelmon, Gary R Rassel, Carole L Jurkiewicz, Linda E Swayne, David F Thompson, 2002-07-19 As academic disciplines public administration and public policy programs have struggled to link theoretical and conceptual grounding with practical application Students often have discrete courses in human resources finance organizational behavior policy analysis and planning but rarely are they offered an opportunity to pursue these through actual cases and problems facing public managers The *Public Manager Case Book* is a collection of eight public administration cases that allows students to practice the decision making skills they will need in their jobs as public managers Each case focuses on the local administrative issues managers most often face in their day to day responsibilities and each encourages students to collaborate with others in order to gain the necessary cooperation and information The cases are multi dimensional and challenge students and professors to draw from a variety of knowledge areas to develop alternative recommendations decisions or actions An instructor s manual is available for useful background material references theoretical and conceptual framework and teaching tips About the Editor Terrel L Rhodes is Professor of Public Administration and Vice Provost for Curriculum and Undergraduate Studies at Portland State University

Setting Frameworks Elfren Sicangco Cruz, 2005

Long Range Planning Society for Long Range Planning, European Planning Federation, 1968

Cases in Marketing Management and Strategy John A. Quelch, 1996 For senior year undergraduate

Marketing courses and first year MBA courses in Marketing International Asian Business The book provides a broad based approach to Asia Pacific marketing case studies Cases include studies on products and services consumer and business markets profit and non profit organizations Asian firms operating within and outside of the region as well as non Asian companies operating in Asia small and large enterprises manufacturing and trading businesses and low and high technology industries

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