

E-Business

STRATEGIC THINKING AND PRACTICE

SECOND EDITION

BRAHM CANZER

Canzer Ebusiness Strategic Thinking And Practice

M. Papazoglou, Pieter Ribbers



Canzer Ebusiness Strategic Thinking And Practice:

Canzer Ebusiness Strategic Thinking and Practice Canzer,2005-02-01 *E-business* Brahm Canzer,2003 Canzer uses a strategic planning approach to organise the four primary content subject areas important to E business technology management marketing and finance The text has been kept brief to allow additional research and study content to be placed on line Cases and project based learning assignments from the author s own classes will be added each semester An on line journal and a gateway to resources brings the text and accompanying web resources together in a dynamic interactive way for students which make this brand new publication very suitable for e business courses as well as for supplemental use in the principles of marketing and management courses Features of this brand new text include Key focus on four primary topics E business technology management marketing and finance Light on Hardware Heavy on Strategy This text focuses on what today s business students need to know about developing managing and maintaining a successful E business By placing emphasis on theory and application rather than the physical structure of the e business environment Canzer helps students to be better prepared to meet the E business challenges of both today and tomorrow Balanced Presentation of theory and strategy Canzer strikes a balance in presenting E business Strategies with examples of strategy in practice allowing students to first learn the theory then see it applied in the real world Amongst these numerous real world examples and cases are some of today s E businesses including IBM Microsoft Sun Microsystems Siebel and PeopleSoft

E-Business and Commerce Strategic Thinking and Practice Brahm Canzer,2004-12-09 The textbook emphasizes an analytical and critical approach to understand the strategic decision making so that learner s emerge from their course and better prepared to create real plans for their own organizations Included Case studies and examples illustrate how theory is successfully translated into real life business scenarios spotlighting companies including eBay Google and Amazon The Chapters are written in a clear style making use of a variety of pedagogical techniques that facilitate both academic knowledge and a student s ability to apply what he or she has learnt The book is ideal for e business as well as principles of marketing and management courses Module I A Framework for Understanding e Business Module II Strategic Business Planning for the Internet Module III Implementing the e Business Plan Appendixes

E-business M. Papazoglou,Pieter Ribbers,2006 Two significant factors combine to drive the phenomenon of e Business Competition constantly motivates companies in their marketplaces while rapidly developing information technologies offer new opportunities and challenges For Mike Papazoglou and Pieter Ribbers both business and technology are integral to e Business They demonstrate here how a solid understanding of business organization management and technology is crucial to an understanding of what e Business is today and how it is going to be shaped in the future e Business Organisational and Technical Foundations focuses on the development of e Business between and within enterprises In particular it addresses how enterprises collaborate what coordination mechanism are necessary and how this is reflected at the technical infrastructure level It includes Abundant real world

examples to encourage readers to understand and appreciate real life e Business An analytical and critical approach to understanding business issues decision making and technology use and development Extensive end of chapter discussion questions and assignments for students A companion website at www.wiley.com/go/ebusiness with additional exercises for students and PowerPoint slides and solutions for lecturers

Strategic Management Herbert Sherman, Daniel James Rowley, Barry R. Armandi, 2006 Strategic Management An Organization Change Approach examines the art and science of strategic management in businesses and other organizations Working from an established theoretical base this new work discusses practical applications of various strategic management philosophies while focusing on strategy as organizational change Sherman Rowley and Armandi outline specific strategies and tactics that managers can use to maximize not only productivity but also satisfaction in their human organizations In an interactive and approachable manner Strategic Management analyzes the importance of an organization s internal and external environment explains how to develop an organizational mission vision values and goals identifies human level vs corporate level strategy choices and offers advice on how managers can effectively implement their plans The authors also consider variables that might affect the proposed strategic management approaches such as international environments and non profit government and small businesses

The British National Bibliography Arthur James Wells, 2003 *Children's Books in Print, 2007*, 2006 Transformative Strategies Brian Tjemkes, Oli Mihalache, 2021 Transformative Strategies is based around the idea that strategic thinking is critical for organizational success in today s environment The financial crisis continuing economic uncertainty digitalization environmental issues and social issues involved in globalization present strategic problems for enterprises Unlike other textbooks that take a standard solutions based approach Transformative Strategies provides readers with a way to develop strategies that fit their own complex situations and shows how models may be applied in different ways to different problems Each of the four key elements affecting the business environment globalization disruption collaboration and responsibility are addressed as a set of tensions in eight areas global competition business model innovation digital strategizing business eco systems corporate social responsibility top management teams and trans cultural leadership in a globalized world This tension based pedagogy enables readers to shift from dichotomized thinking such as exploring or exploiting to transformative thinking such as exploring and exploiting exploring through exploiting and readers are challenged to solve real problems companies face encouraging them to acknowledge the broader context in which organizations operate and analyse the problem from multiple perspectives Each chapter is structured to aid engagement and discussion including a discussion of the tension tied to the chapter s topic learning objectives theoretical frameworks real life case studies exercises and reflective questions A highly practical book that encourages readers to develop solutions that fit their own complex problems it will be particularly suitable for those studying strategic management as part of an MBA MA or MSc in Management as well as those in executive education It will also appeal to all those interested in learning how to lead and transform organizations

towards impact purpose and relevance Online resources include discussions of the case studies supplementary problems for class discussion and an instructors manual outlining the pedagogical approach **e-Strategy, Pure & Simple:**

Connecting Your Internet Strategy to Your Business Strategy Michel Robert, Bernard Racine, 2001-01-03 Senior managers know that the Internet demands new business strategies But for many of these executives much about the Internet and e commerce remains enigmatic This important new book by strategy guru Michel Robert demystifies the Internet for executives and provides a comprehensive framework for developing Internet strategies that dovetail with an organization s overall business strategy Based on Robert s two decades of research and international consulting experience at more than 400 companies the e strategy model described comprises 10 e drivers corresponding to 10 key business strategies These include demand aggregation for obtaining better prices build to order services that allow customers to configure products to their specifications customer self service direct customer access for manufacturers dynamic pricing and others Using many real life examples Robert describes how each e driver works and how to combine them in a coherent strategy for making optimal use of today s most powerful strategic tool the Internet Strategies for e-Business Tawfik Jelassi, Francisco J. Martínez-López, 2020-06-28

This is the fourth edition of a unique textbook that provides extensive coverage of the evolution the current state and the practice of e business strategies It provides a solid introduction to understanding e business and e commerce by combining fundamental concepts and application models with practice based case studies An ideal classroom companion for business schools the authors use their extensive knowledge to show how corporate strategy can imbibe and thrive by adopting vibrant e business frameworks with proper tools Students will gain a thorough knowledge of developing electronic and mobile commerce strategies and the methods to deal with these issues and challenges Strategic Thinking Towards Business Success, 2010 Transformative Strategic Thinking Michele Simoni, Eva Panetti, Marco Ferretti, 2024-11-06

In an era marked by rapid innovation and disruptive technologies like AI unforeseen global challenges like the recent pandemic and pressing sustainability challenges businesses survival and success hinge on their ability to transform continuously The success stories of industry giants like Amazon Uber and Airbnb reveal a crucial insight Thriving in today s market isn t just about innovative products or cutting edge technology it s about pioneering business models This book introduces the Transformative Strategic Thinking TST toolkit a creative thinking methodology designed for businesses eager to embrace change and explore new business model scenarios The TST toolkit combines analytical tools for evaluating current business models with five transformational practices for experimenting with new ones Concluding with real life success stories of three entrepreneurs who navigated disruptive innovations and black swan events through the TST approach this book provides a hands on perspective on transforming business models Different from traditional strategy literature this book doesn t offer off the shelf formulas but empowers you to think creatively With step by step guidance visual collaboration tools real world case examples exercises and design tips you will learn to dissect your current business

model identify areas for improvement and foster a creative approach to developing new models Targeted at forward thinking managers daring entrepreneurs aspiring business leaders and ambitious startup founders the TST toolkit equips them to challenge conventional business models and design innovative ones It is equally valuable for students and enthusiasts of business design design thinking and entrepreneurship

Handbook of Strategic e-Business Management Francisco J. Martínez-López, 2013-11-19 This research handbook provides a comprehensive integrative and authoritative resource on the main strategic management issues for companies within the e business context It covers an extensive set of topics dealing with the major issues which articulate the e business framework from a business perspective The handbook is divided into the following e business related parts background evolved strategic framework for the management of companies key business processes areas and activities and finally emerging issues trends and opportunities with special attention to diverse Social Web related implications The articles are varied timely and present high quality research many of these unique contributions will be especially valued and influential for business scholars and professionals interested in e business Many of the contributors are outstanding business scholars who are or have been editors in chief of top ranked management and business journals or have made significant contributions to the development of their respective fields

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