



Customer Relationship Management, Innovation Capability, Technological Environment, and Performance of Small and Medium Scale Enterprises: A Research Framework and Proposition

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Authors' contributions

This work was carried out in partnership among all authors. Author RBT wrote the introduction, part of the research method and the references. Author SG designed the study, construct the proposed model, part of research method and wrote the first draft of the manuscript. Author MD managed the literature reviews and contributes to the references. All authors approved the final manuscript.

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Review Article

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ABSTRACT

This study looked into the consequences of customer relationship management by creating empirical evidence grounded in relationship marketing theory and dynamic capability theory. The study proposed a direct as well as an indirect relationship between customer relationship management and firm performance, recognizing technological environment as the interacting variables of customer relationship management that influences the performance of small and medium scale enterprises (SMEs), suggesting that technology environment as a moderator in the customer relationship management model. The study explained the theoretical and practical contributions of the model in our understanding of customer relationship management practices and the intervening role of innovation capability. Technological environment was also discussed especially from the perspective of SMEs.

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web oct 22 2015 sample letters in support of eb 1 outstanding professors and scholars beltran brito casamayor o1 visa sample 1 departmental support letter to be submitted on ksu department letterhead thursday october 22 2015 uscis attn aos 2501 s state highway 121 business suite 400 lewisville tx 75067

o 1 and eb 1a the matter of recommendation letters - Apr 12 2023

web jul 15 2022 the recommendation letters used to support an o 1 visa and an eb 1a green card application are expert opinions advisory opinions and letters of confirmation below you will find a detailed description of each one of them our general suggestions and guidelines