ultimate WEBSITE CHECKLIST

All components of a successful website at one glance

Get visitors to your website

ORGANIC SEARCH

KEYWORD OPTIMIZATION

- Target only one keyword per page
- Use words that are searchable
- Find the keyword with the best
  - Use keyword tool
- URL
- Meta title
- Meta description
- Page H1 tag
- Naturally within the text
- Subheadings
- Image alt tags
- Image titles
- ALT tags off images

LOCAL SEO

- Name / address / phone number
- Use Google Category as a keyword for your
- Use keywords + (city) on pages / posts
- Create citations and
- Sign up for My Business
- Bing Places
- Yelp
- Apple maps, etc.

BACKLINKS

- Guest posts
- Outreach

URL

- As short as possible
- Use "-" not "_"

HEADLINE

- Clear benefits
- Solve a problem
- Ignite curiosity

SEO DON'TS

- Duplicate content
- Keyword stuffing
- Buying links

TIP

Use Google's a chance to rank on page #1 if your domain authority is between the highest & the lowest page authority of pages that are already ranking for that keyword.

SOCIAL

SOCIAL MEDIA PROFILES

- Active
- Visually consistent across all
- Complete
  - Name
  - Profile
  - Profile / cover image
  - Bio / description
  - Clear & to the point
  - Use keywords
  - Link to homepage / landing page
  - Add a call to action

FEATURED IMAGE

- Include dimensions
- Attention-grabbing
- Big enough to read
- Branded
- Use Twitter cards
- Use Facebook open graph

CONTENT EASY TO SHARE

- Share buttons on pages / posts
- Hashtags are used wisely
- "Click to tweet" buttons within text

TIP

Take time to interact with others to build relationships & grow a loyal following.

PAID TRAFFIC

Google AdWords, Facebook Ads, Twitter Ads, LinkedIn Ads, etc.

Make a great first impression

FLAWLESS USER EXPERIENCE

FAST LOAD SPEED

- Use a good hosting host
- Optimize images
- Reduce number of plugins
- Enable browser caching
- Enable compression (gzip)
- Minify resources
- Simplify mobile design
  - Reduce number of elements on a page
  - Use CSS instead of images where possible
  - Combine multiple style sheets in one
  - Reduce number of scripts
  - Put scripts at the bottom of the page

DESIGN

- Visually appealing
- Consistent
- Responsive
- Add a favicon

OTHER

- No autoplay of video / audio
- Reduce number of ads
- Use pop-ups wisely
- No broken links

TIP

User experience is an implicit ranking factor only on mobile devices, but it plays a major role in overall share and distribution (think backlinks) your content will get.

CONTENT PRESENTATION

EASY TO READ

- Unobtrusive background
- Appropriate font type and size
- High contrast between text and background
- Limited color palette
- Put text in well-formatted & readable:
  - Paragraphs / subheadings
  - Short paragraphs
  - Text highlights (bold, italic, etc.)
  - Lists / bullet points
  - Visually prominent quotes

USE VISUALS

- Images
- Infographs
- Slide shows, etc.

TIP

Create visuals to: Tell a story, Illustrate complexity of ideas, Highlight key points, Build good trust, enhance the reader experience, Make your content leave.

CONTENT QUALITY

RELEVENT & ENGAGING

- Grab attention from the start
- Establish a clear call to action in your title
- Solve problem of your target audience
- Be unique
- Add your personality
- Use correct grammar & spelling

SUPPORT CLAIMS WITH EVIDENCE

- Research
- Examples
- Expert quotes
- Articles on the topic written by others

TIP

Supporting claims with evidence will offer proof, increase credibility, even if the link leaves you (yet).

Get people to know, like and trust you

REINFORCE GREAT FIRST IMPRESSION

HOMEPAGE

- Brief answer following questions:
  - Who are you?
  - Who can you do?
  - For whom?
  - Why is it for them?
- Brief but following elements:
  - Logo
  - Headline
  - Call to action
  - Photo of you / your team
  - Testimonials
  - Simplicity
  - Navigation bar
- Brief proof
  - Testimonials
  - Client logos
  - Certifications
  - Awards
  - Statistics

FOOTER

- Copyright
- Navigation to main pages
- Privacy policy
- Terms of use
- Contact
- Postal address
- Link to map
- Phone and fax numbers
- Social icons
- Newsletter
- Search box
- Affiliation, accreditation
- Cookie policies
- Call to action

ABOUT PAGE

- Quick intro
- Your mission
- Call to action
- Show your personality
- Credibility enhancers
  - Awards
  - Stats
  - Work samples

TIP

Don't make a separate testimonials page but use testimonials in context on other pages.

ENCOURAGE TO DISCOVER MORE CONTENT

BLOG

- Link in navigation menu
- "Featured posts" section
- Inserted links to other posts / pages
- Author's bio
  - Short bios
  - Links to social profiles

NAVIGATION

- Descriptive
- Intuitive
- Consistent
- Clear
  - About
  - Services
  - Blog
  - Blog
  - Books / Courses
  - Contact

EMAIL SUBSCRIPTION

- Set up an email sequence
- Opt-in
  - On every page
  - Soft sign-ups/forms
  - Highlight benefits
  - Minimize number of fields
- Email follow-up
  - Regular
  - Relevant
  - Proper "from" name
  - Engaging subject line
  - Emoticons in the header
  - Emoticons in the header
  - Make sure it looks good on mobile

TIP

Before sending your newsletter, check spam score and proof-read it.

Make a Sale

SERVICE / PRODUCT PAGE

TEXT

- Grab reader's attention
- Clear & to the point
- Answer frequently asked questions
- Address objections & concerns
- Use short sentences whenever possible
- Avoid jargon
- Add social proving (testimonials)
- Show your benefits and features
  - Explain reader's interest
  - Tell them why it is for them
  - Tell what's in for them
  - Focus on benefits and features
  - Study features clearly
  - Specific
- Readability
  - Bullet points
  - Using full sentences and images
  - Avoid jargon when possible
  - Using data that's of the value service / product delivers
- Address fears & explains why it is worth the price

VISUAL PRESENTATION

- What's important is prominent
- Clear, uncluttered, visually pleasing
- Clearly defined page areas
- Sufficient white space
- Minimize distractions

CALL TO ACTION

- One per page
- Visually prominent
- Clear
- Compelling

TIP

If nobody is clicking on your seemingly perfect CTA, try moving it further down the page. Your visitors may need more information before making a commitment.

CONVERSION PROCESS

EASY TO BUY

- Minimize number of steps to reach the goal
- Number of links to Checkout / Purchase page
- Prominent call to action
- Secure: use web HTTPS
- Fast
  - Easy to use
  - Ask only for relevant information

EASY TO CONTACT YOU

- Use contact form instead of email
- Number of links to Contact page
- Link to Contact page in navigation
- Link to Contact page from footer
  - Phone number

TIP

According to research, over 80% of the users would abandon a purchase if a site isn't using HTTPS. Plus, using HTTPS gives google a positive ranking.

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