

DIGITAL MARKETING CASE STUDY EXAMPLES

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HELP FOR ASSESSMENT



Case Study Examples Organically How To Improve Selling Digital Products

L Cohen



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Selling PDFs While You Sleep: Digital Product Mastery Ethan Caldwell, 2026-03-11 The appeal of passive income through digital products has never been stronger yet most entrepreneurs who enter this space discover a significant gap between the promise and the operational reality Selling PDFs templates and downloadable resources while disengaged from active selling requires far more deliberate construction than most entry level guides acknowledge This book explores the underlying mechanics of sustainable digital product businesses in 2026 It examines how product positioning platform selection and audience trust operate together to create systems that generate consistent demand without constant intervention It reveals the tensions between volume based and value based digital product strategies and why conflating the two frequently undermines long term brand credibility Rather than presenting a launch checklist this book reframes assumptions about what makes a digital product genuinely self sustaining It navigates the dynamics of evergreen content automated delivery infrastructure and the deliberate alignment between product format and audience expectation Entrepreneurs who treat digital products as passive assets from day one consistently encounter friction that those who build deliberately tend to avoid

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