

# How Toy Crates Used Ad Factory & Content Marketing to Drive Sales

## About Toy Crates

Toy Crates is a successful online subscription box that provides its customers with a variety of geeky pop-culture trinkets, toys and apparel.

While the contents of a typical box are valued at \$65 or more, a monthly subscription only costs \$22.

As subscription boxes became a more competitive space, Toy Crates sought to amplify its online visibility. It reached out to Ad Factory.

**"Ad Factory has been one of the most effective ways of bringing first-time visitors to the site compared to any other medium we've tried. Ad Factory has been invaluable to our growth and continued success!"**

Emily Nakano  
VP of E-Commerce, Toy Crates



**98+ million**  
impressions in 2 months



**130% increase**  
in traffic in April alone



**18% growth**  
in email subscribers

# How Toy Crates Used Ad Factory & Content Marketing to Drive Sales

## Story Draws in Undiscovered Customers

### A Unique Digital Storytelling Strategy

Toy Crates chose to weave traditional storytelling techniques into their content and even went so far as to create "chapters" as a way to reach their audience and offer products for consideration.

Each chapter appealed to a highly specified target audience, and suggested there were many paths to the overall story that was Toy Crates.

These stories were crafted to match the brand's existing voice, and served as the essence behind Toy Crates' content marketing strategy to engage potential customers.

### Results that Speak Volumes

With a single campaign, Toy Crates saw:

- 98 million impressions
- 130% increase in organic social media traffic
- 18% growth in email subscriptions
- 27% increase to quarterly revenue

**"Before Ad Factory, getting people on our website as a first-time visitor who would actually engage was a head-scratching challenge."**

Emily Nakano  
VP of E-Commerce, Toy Crates

# Marketing Case Study Examples Organically How To Start Affiliate

**K Morrison**



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*Affiliate Marketing* Michael Paul,2025-09-11 *Affiliate Marketing Learn Proven Methods to Earn 600 per Week* is your step by step guide to building a reliable stream of online income Whether you re a beginner eager to break into the digital economy or someone looking to scale your existing side hustle this book reveals practical strategies that actually work Inside you ll discover how to choose profitable niches build engaging platforms and leverage the right tools to attract and convert an audience You ll also learn how to avoid the common pitfalls that prevent most beginners from making consistent money online With actionable tips real world success stories and a clear roadmap this guide will help you go from confusion to confidence in just a few weeks By the end of this book you ll understand how to Set up a sustainable affiliate marketing system from scratch Promote products using proven traffic and conversion strategies Track performance and optimize campaigns for maximum profit Scale your income beyond 600 per week with long term strategies Build resilience and motivation to thrive in the competitive digital space If you ve been searching for a realistic way to generate consistent online income *Affiliate Marketing* gives you the tools mindset and blueprint to finally achieve it

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**Digital Marketing in Practice**  
RaptorDynasty,2025-10-11 *Digital Marketing in Practice A Roadmap to Your First Online Customers* is a hands on guide for anyone ready to turn digital marketing knowledge into real results Instead of theory it gives you a clear step by step path

from finding a profitable niche and crafting irresistible offers to building your first website attracting traffic and converting visitors into paying customers Each chapter includes actionable plans proven tools and real world examples to help you launch fast earn your first sales and grow with confidence Your roadmap to a sustainable online business starts here

Digital Revenue Blueprint Irina Bristow,2026-01-19 Transform your online income strategy with Digital Revenue Blueprint a comprehensive guide that takes you from affiliate marketing novice to digital entrepreneur This book delivers actionable step by step instructions that cover every facet of affiliate marketing Learn proven techniques to build and optimize high converting campaigns Implement practical exercises and drills that yield tangible results Utilize advanced tracking and analytics to maximize your ROI Master niche selection content creation and traffic generation for sustained growth Explore strategies for scaling your business and diversifying income streams Gain insider knowledge on legal compliance and ethical marketing practices Develop a powerful personal brand that fosters trust and loyalty Stay ahead with insights on emerging digital trends and future proof tactics Inside you ll discover chapters on the evolution of affiliate marketing advanced SEO and traffic generation strategies technical tracking and analytics and comprehensive guides on personal branding and scaling Unlock the secrets to consistent scalable digital revenue and start your journey to affiliate marketing success today Act Now Purchase Digital Revenue Blueprint and take the first step towards transforming your affiliate marketing strategy into a profitable digital empire

Winfluence Jason Falls,2021-02-23 Winfluence by award winning digital strategist Jason Falls is THE authoritative book about influencer marketing from the perspective of businesses and brands An invaluable guidebook for marketing managers small business owners marketing consultants and agencies alike the book explains how influencers came to be how they came to be so powerful why so many brands are counting on influencer marketing for business success and how anyone who is not now can This book not only explains the who what when where and why of influencer marketing but then adds the how more specifically and predictably than other books can hope for It offers detailed guidelines case studies cutting edge ideas how tos for measuring success and more to help any business owner marketer agency account person or digital strategist see and seize the opportunity to drive business results Through a series of narrative stories interviews and case studies the book illustrates how to take what many people consider good influencer marketing to a new level of success from a long tail perspective not short term one off executions

Case Studies in Corporate Planning Society for Long Range Planning,1973 Monograph comprising a compilation of case studies illustrating applications in long term management planning in various enterprises incl Multinational enterprise covers plan implementation administrative aspects new product development and marketing etc Flow charts and graphs

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University A must read for every business major and corporate executive Clarence Brown former Acting Secretary U S Department of Commerce The Biggest Companies The Boldest Campaigns THE BEST INSIDER S GUIDE ON THE MARKET The most comprehensive book of its kind The Big Book of Marketing is the definitive resource for marketing your business in the twenty first century Each chapter covers a fundamental aspect of the marketing process broken down and analyzed by the greatest minds in marketing today For the first time ever 110 experts from the world s most successful companies reveal their step by step strategies proven marketing tools and tricks of the trade fascinating exclusive real world case studies from an all star roster of companies including ACNielsen Alcoa American Express Amtrak Antimicrobial Technologies Group APL Logistics Arnold AT T Atlas Air Bloomingdale s BNSF Boeing Bristol Myers Squibb Burson Marsteller BzzAgent Caraustar Cargill Carnival Coldwell Banker Colgate Palmolive Colonial Pipeline Con way Costco Dean Foods Discovery Communications Draftfcb DSC Logistics DuPont Edelman ExxonMobil Fabri Kal FedEx Trade Networks Fleishman Hillard Ford Frito Lay GE Greyhound Hair Cuttery Hilton HOLT CAT IBM Ingram Barge Ingram Micro International Paper John Deere Kimberly Clark Kodak Kraft L L Bean Landor Long Island Rail Road Lulu com Mars MCC McCann McDonald s McKesson Nationals NCR New York Times Nordstrom Ogilvy Action OHL 1 800Flowers com Overseas Shipholding Group Owens Illinois P G Papa John s Paramount Pictures Patagonia PepsiCo Pfizer Porter Novelli RAPP Ritz Carlton Safeway Saks Fifth Avenue Sara Lee SC Johnson Sealed Air Sears Silgan Skyhook Snap on Tools Southwest Sports and Leisure ResearchGroup Staples Stoner Supervalu Synovate Tanimura Antle TBWA Tenet Healthcare Texas Instruments 3M ToysRUs Trader Joe s Tupperware Under Armour United Airlines United Stationers Verizon VISA Weyerhaeuser Wilson Sporting Goods Wunderman Xerox Y R Zappos com No matter what business you re in from retail and manufacturing to service and nonprofit The Big Book of Marketing offers the most practical hands on advice you ll ever find from the best in the business Anthony G Bennett taught marketing at Georgetown University With three decades of experience in the field he has held a variety of key marketing positions at Fortune 500 companies including AT T and others He resides in McLean Virginia **Business Review Weekly** ,2008

**Studies in Business Policy** ,1966 **Harvard Business Review** ,1951 The Changing Role of the International Executive Enid Baird Lovell,1966 USA Study of the role of the top management international executive in the American private enterprises deeply involved in overseas trade operations includes case studies a selected bibliography and management organisation charts The Handbook of Strategic Public Relations and Integrated Marketing Communications, Second Edition Clarke L. Caywood,2011-12-30 The definitive guide to PR and communications updated with the newest social media and brand reputation tools and techniques The most authoritative comprehensive resource of its kind The Handbook of Strategic Public Relations and Integrated Marketing Communications Second Edition is a gathering of 70 of the brightest most influential figures in the field It includes 27 new chapters as well as 44 new authors addressing the major changes in the field since the last edition the use of social media in business demanding and growing stakeholder relationships and a

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## **Marketing Case Study Examples Organically How To Start Affiliate** Book Review: Unveiling the Power of Words

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