

STEP-BY-STEP LOCAL SEO GUIDE

KEYWORD RESEARCH MADE EASY



Step Guide To Local SEO Business Real Income Proof Organically Step By

Philipp Hornickel



Step Guide To Local SEO Business Real Income Proof Organically Step By:

A Beginner's Guide : Learn the Skills Companies Want SHIKHAR SINGH (THE ZENITH), Do you ever feel confused about what skills companies really want Do job listings look overwhelming and unclear What if you could understand exactly how to become the candidate every employer chooses first What if learning the right skills could change your entire career You re just one decision away from a confident job ready future Inside This Book Learn the Skills Companies Want Inside this beginner friendly guide you will discover The top in demand skills every company looks for in 2025 and beyond Simple ways to learn communication problem solving teamwork Digital skills that boost your career even with zero experience How to present yourself like a confident job ready candidate Practical exercises to build real skills fast Employer expectations explained in simple language A clear path to turn learning into job opportunities This book is your roadmap to starting strong even if you feel unsure today It s written for beginners career restarters and anyone who wants clarity You ll feel supported motivated and guided step by step No complex words No confusion Just skills confidence and results This isn t just a guide it s your start to a better career Buy This E Book Now Start reading today and learn exactly what companies expect Build job ready skills with confidence Turn confusion into clarity and hesitation into action Your new career begins with one simple step Buy now and start your skill building journey *How I Won The Local SEO Challenge* Jon Loudon,2014-11-24 The Local SEO Challenge Take a website for a local service business that is literally getting no search results for the service in that area and put it on the first page for targeted keywords in the those service areas This short book takes you through the 4 steps I used to win this challenge and includes additional bonus tips If you have a small business that is local search reliant this is for you If you are a webmaster for a small business this is for you The steps are very straight forward and easy to follow Plus you can contact me Jon Loudon with any questions at JonLoudon.com What kind of businesses can use this book Any local service based business such as Carpet Cleaning Window Replacement Auto Repair Tool Supplies Cleaning Services Beauty Supply Hair Nail Salons Massage Chiropractor Physical Therapy Painters Contractors Pool Cleaning Pest Control Sporting Goods Landscaping Printers Copy Stores Pet Stores and more **Earning with Google Maps for Local SEO** Karna Raju,2026-01-01 Earning with Google Maps for Local SEO is the ultimate 2026 step by step guide for freelancers digital marketers and aspiring agency owners who want to build a profitable service business by helping local businesses rank and dominate on Google Maps Written by Karna Raju this practical and comprehensive ebook reveals how to generate consistent recurring income through Google Business Profile GBP optimization This guide shows you exactly how to identify high paying local clients in industries such as dental clinics law firms and home services position your services professionally and confidently price your packages for maximum profit You ll learn how to fully optimize a Google Business Profile from selecting the right categories and implementing effective photo strategies to building a powerful 5 star review system and creating engaging Google Posts that drive visibility and leads Inside you ll also discover proven methods for client acquisition

performance tracking and creating professional monthly reports that keep clients satisfied and paying long term With beginner friendly tools ethical optimization strategies and a practical 90 day action plan this ebook provides a clear roadmap to grow from zero clients to earning 5 000 per month Whether you re just starting your digital marketing journey or looking to expand your existing services this book equips you with the knowledge systems and strategies needed to succeed in the fast growing and highly profitable world of Local SEO

Local SEO Jumpstart for Startups Nuno Silva,2026-01-05

Launching a new brick and mortar business is tough enough without wrestling with complex digital marketing Local SEO Jumpstart for Startups cuts through the noise offering new physical businesses and budget conscious entrepreneurs a clear actionable roadmap to establish a powerful online presence and attract their first local customers efficiently This hands on guide focuses on foundational local SEO setup and quick wins teaching you how to optimize your Google Business Profile master local reviews conquer local citations and measure your success from day one Forget generic SEO advice This book is specifically crafted for startups with no prior online brand recognition providing visual aids real world case studies and practical action steps at the end of each chapter Plus gain access to exclusive online resources for ongoing updates and tool recommendations Stop hoping customers find you and start guiding them directly to your door

Rank, Ring, Repeat Ihor Lavrenenko,2025-12-22

You don t need theory You need calls I wrote this for local owners who want a clear path to show up in Google Maps and organic search then turn visitors into booked jobs Here s the order of operations you ll follow Google Business Profile categories services photos and the small edits that move you to the short list Money pages a phone first layout one offer and proof that answers Why you in seconds Internal links a simple loop that guides people to your best pages without hiding the contact button Reviews what to ask for when to ask and how to show them so they build trust Content that earns clicks short answers to real questions customers ask before they call Links and citations how to get the ones that count clean up bad records and ignore the noise Multi location basics what belongs on each location page and how to avoid copy paste junk Programmatic guardrails scale pages without tripping quality filters You ll also get a 90 day plan with weekly steps quick win checklists and snapshots from real businesses The tone is plain English Short paragraphs clear headings and screenshots you can copy from This book is for you if 1 You own a local service company and want something you can execute between jobs 2 You ve tried blog sprawl and SEO tricks that never led to calls 3 You want a plan you can give to a teammate or an agency and hold them to it What you won t get fluff filler or vague promises No long theory chapters No chasing shiny features that vanish next month Just the steps that keep producing calls About the author I help local businesses grow with clear repeatable SEO I focus on plain language strong service pages and proof that earns trust Open the book choose the Busy Owner path and start with your first three wins this week

How to Blog for Profit Robert King,2019-11-09

Have you always dreamed of earning a living doing the things you love Would you like to make money from home but have no idea how to do it Are you interested in starting a business online but think you don t have the necessary

skills If you answered YES to any of these questions then Keep Reading because blogging is the passive stream of income you were looking for Creating a blog from scratch certainly requires some technical skills and many people don't know about that Moreover the fear of not having new ideas to write can block the production of content and put into serious crisis your blogging business So it is therefore clear that being a successful blogger is not easy and being a profitable blogger is even more difficult But if you have a passion and you like writing you are already on the right path because through this book anyone can start a profitable blog in a few weeks This Guide will teach you What is the business that allows you to work comfortably from your home or any place you want How to start your blog from scratch and spending a few tens of dollars Which are the best platforms for blogging The 5 techniques that will allow you to write great and viral contents that your readers will love Discover how to find unimaginable niches that dramatically increase your profits The 4 proven strategies to promote your new blog and double web traffic in only 3 months Learn the exact steps to turn your personal blog into a profitable blogging business How to better manage your time to work less but be more productive in writing your content Find out before you start what the mistakes that all beginners make and avoid them saving time and money are Author of this book is an experienced blogger with years of activity behind him and dozens of active affiliate blogs But the language used is very simple and allows you to follow the steps indicated and reach the goal Even if you are an absolute beginner without technical skills and blogging experience you can create an income from zero with the help of this step by step guide Before you can make expensive mistakes and lose your money Scroll Up and Click the Buy Now Button to Get Your Copy and create your passive income TODAY

Winning the Local SEO Game Chris Moreno,2013-09-15 The purpose of this book is to get YOUR phone to ring every day without paying for clicks The steps in this book are proven methods for getting local businesses like yours to rank on the first page of Google's™ search engine results and Yahoo's and Bing's when consumers in your targeted cities and towns search for contractors like you the services you provide or the problems your business alleviates

□ **SEO Mastery: Unlock Digital Dominance & Skyrocket Your Online Visibility!** □ Philipp Hornickel,2025-03-07 Discover the ultimate guide to digital success with SEO Mastery Unlock Digital Dominance Skyrocket Your Online Visibility Whether you're just starting out or looking to refine your skills this book is your step by step blueprint for transforming your online presence Learn cutting edge strategies and proven techniques to boost your website's rankings attract massive organic traffic and outsmart the competition all in one comprehensive easy to follow guide Inside this viral bestseller you'll uncover Insider Secrets Gain access to expert tips and real world case studies that reveal what top marketers do differently Actionable Strategies From keyword research to link building and content optimization master every element of SEO to drive sales and dominate search results Proven Tactics Discover how to leverage the latest trends and tools to keep your digital strategy ahead of the curve Step by Step Guidance Perfect for beginners and pros alike this book breaks down complex concepts into digestible practical steps Boost your digital visibility and build an online empire that

thrives Get ready to elevate your SEO game and watch your traffic sales and influence soar to new heights If you re ready to dominate the digital world this book is your launchpad to success Join the thousands of readers who have already transformed their online strategies grab your copy now and start your journey to unstoppable online growth *Mastering SEO Strategies for the Modern Web* Michael Van Den Reym ,2024-12-11 Your Guide to Ranking Higher A Business Focused SEO Playbook KEY FEATURES Practical insights to apply SEO strategies for real business growth Step by step guide to become a successful SEO professional Complete references and tools to update your SEO knowledge and skills DESCRIPTION In today s digital world mastering Search Engine Optimization SEO is essential to stand out and thrive online Mastering SEO Strategies for the Modern Web is your ultimate guide to transforming your website into a search engine powerhouse driving traffic and significantly boosting your visibility You ll begin by understanding the core principles of SEO in the Introduction to SEO learning why it s vital for your online success Dive into Indexation and Keyword Research to uncover how search engines find and rank your content and discover the best tools to choose the right keywords that will work for you You will master Copywriting for SEO to create content that engages both your audience and search engines You will leverage the power of Links to boost your site s authority and use Local SEO to effectively reach customers in your area You will align your SEO efforts with your business goals in Business Strategy and SEO and craft a successful plan in Content Strategy and SEO You will optimize your website s performance with Technical SEO stay ahead with the latest SEO Trends and measure your progress through SEO Reporting Whether you re just starting out or looking to refine your skills Mastering SEO Strategies for the Modern Web will provide you with the essential knowledge and actionable tools to dominate search rankings and accelerate your business growth WHAT WILL YOU LEARN Grasp SEO fundamentals to enhance your site s online visibility Perform detailed keyword research and create highly optimized content Align SEO strategies seamlessly with your business objectives Build robust technical and content based SEO strategies for growth Adapt to emerging SEO trends and stay ahead of the competition Develop actionable SEO reports to track and improve performance WHO IS THIS BOOK FOR This book is tailored for aspiring SEO professionals entrepreneurs and marketers looking to master effective SEO strategies A basic understanding of digital marketing concepts and a keen interest in the digital landscape will help readers make the most of this guide TABLE OF CONTENTS Introduction 1 Introduction to SEO 2 Indexation 3 Keyword Research 4 Copywriting for SEO 5 Links 6 Local SEO 7 Business Strategy and SEO 8 Content Strategy and SEO 9 Technical SEO Strategy 10 SEO Trends 11 SEO Reporting Index *Print on Demand Profits: The Complete Step-by-Step Guide to Building a Passive Income Business Online* Ritesh Patil,2025-10-27 Turn Your Creativity Into Cash and Build a Scalable Passive Income Stream Online Are you tired of chasing side hustles that never pay off With Print on Demand Profits you ll discover a proven step by step system for creating marketing and scaling your own online POD business even if you ve never designed anything before This complete guide walks you through everything you need to know from choosing profitable niches and

designing winning products to mastering marketing automation and long term brand growth Inside this book you ll discover

Section 1 Getting Started with Print on Demand What Print on Demand is and how it really works The best platforms for beginners Redbubble Etsy Teepublic Shopify and more Setting up your store and pricing your products for profit

Section 2 Design Like a Pro Without Being One Tools and websites for easy professional quality designs Tips for creating viral graphics that customers love How to legally use fonts art and AI tools

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Section 4 Marketing and Growth Social media strategies that drive real sales SEO techniques to rank higher on Etsy and Google Paid ad strategies for Facebook Instagram and Pinterest

Section 5 Scaling to Passive Income Automating your entire workflow Outsourcing to freelancers Expanding to multiple platforms and building brand loyalty Whether you want a side hustle for extra cash or dream of a full time creative business this book gives you everything you need to succeed tools mindset and actionable steps to start earning from day one Stop guessing Start growing your income with Print on Demand and watch your creativity turn into a profitable online business

Local Seo B. M. Flatt,2010-05-01 Increase your visibility get more new customers and completely dominate your local market with a top ranked business listing on the front page of Google With Local SEO now anyone can put their business on the top of Google s search results following the simple non technical step by step instructions contained in this no fluff hard hitting actionable book Since 83% of Google searches never make it past the second page of the search results just being listed somewhere on Google isn t enough To be found easily by potential customers and to generate unstoppable new business you must be found on the first page of Google s search results This book will get you there This book contains the exact same information I teach in my 997 seminars and it provides the identical steps my company employs for our clients for 597 monthly maintenance Here s what you ll learn How to create a fully optimized Google Maps Google Places listing that will catapult you above your competition How to get FREE highly targeted ready to buy Google searchers to your business website every day How to bring loads of new customers to your local business even if you do not have a website How to get FREE exposure to your business while your competition is paying for clicks How to dominate your local competition without hiring an expensive SEO expert And much more more

Blogging for Profit: \$100,000/Year Step by Step Guide How to Make Passive Income Wealth Using Killer SEO Methods, Affiliate Marketing Techn Chris Messi,2020-04-27 Have you ever thought about building an online business from home writing and blogging about the topics that you are passionate about Have you ever wondered how you can get free traffic to your website so you can turn visitors into customers Would you like to learn about the various ways you can earn passive income through blogging by implementing effective SEO strategies and affiliate marketing techniques If so then this is the right book for you This book is designed for anyone who is interested in creating and earning money from their blog It has the exact strategies that are used by the big guys who are making full time income from home You see once you

find a profitable niche and start giving your audience the knowledge and the solution to their issues and problems then you can turn this audience into paying customers and in return you start to make a full time income Giving your audience high quality content and solving their problems is the key to a long term success So before you start posting affiliate links or marketing on social media you need to ensure that you are actually solving their concerns and problems In this book **Blogging for Profit 100 000 Year Step by Step Guide How to Make Passive Income Wealth Using Killer SEO Methods Affiliate Marketing Techniques and Effective Social Media Marketing Strategies** Chris Messi explores the various methods of how to earn a high six figure income through blogging Here is a preview of some of the ideas you will learn How to Make Money from your Blog How to Setup and Customize your Blog The Importance of Building Trust with Your Customers and How to do it Effectively Various Ways to Get Free Traffic to Your website How to Use Paid Advertisement to Scale up your Business How to Use Social Media Marketing to Increase your Profit The Power of Using Email Marketing How to Create Digital Products that People are Dying for And much more If you are ready to take charge of your life and start to build a full time income from your home through blogging then scroll up and click the Buy button **Local Seo** Ray Perry,Phil Singleton,2016-05-18 How to Find Countless Customers In Your Area with Local SEO Wouldn't it be great if you could generate new business leads every single day Chances are that you have been working on your online marketing campaigns for quite some time But maybe you're still not getting the results you really want What if you could count on generating new LOCAL traffic to your website every day That wish can easily become reality with Local SEO Being an entrepreneur your daily life is probably pretty hectic Running a business can easily feel overwhelming especially if you have employees counting on you for their income Keeping your existing marketing plan on track might feel like a full time job how can you possibly add more tasks to your online marketing checklist Local SEO can give you the extra daily traffic your company needs while barely adding anything to your regular marketing schedule It will work for you because once you get some key elements set up and tweak a couple of your everyday online marketing efforts your Local SEO strategy will be up and running Learn What it Takes to Put Local SEO to Work For Your Company In the book **Local SEO Proven Strategies Tips for Better Local Google Ranking** you will find the essential elements of a successful Local SEO strategy Plus you will discover ways to put social media marketing to work in support of your Local SEO efforts Every aspect of a Local SEO strategy comes together in an effort to feed your business's vital information to Google which then sends consumers to you Local SEO is an easy and reliable inbound marketing method for businesses of all sizes in any location As you read the book and follow the steps outlined in each chapter you will see your new Local SEO strategy begin to take shape Every section builds upon the previous one and results in a complete Local SEO optimization plan that any business can successfully implement It's the perfect way to bring scores of new local clients to your company In the book you'll discover What Local SEO is Why implementing it is so important to your company's endurance What makes Local SEO more important than global SEO What role Google plays in

your Local SEO strategy's success How social media platforms can support your Local SEO strategy What you can do with your website content to make it more Local SEO friendly Claiming a bigger share of your local market becomes so much easier with the power of Local SEO at your fingertips Seo for 2019 and Beyond Brett Smith, 2018-11-07 This Book Comes with an Awesome Gift Package The gift package includes A 12 step video course on how to create an easy online business with Private Label products that makes you passive income This is worth 97 1 000 Ebooks with Private Label Rights Downloadable 100 000 Articles in all kinds of topics with Private Label Rights Downloadable This package will only be free for a limited period of time Don't Miss This Opportunity SEO FOR 2019 AND BEYOND A Comprehensive Search Engine Optimization Guide to Master the Evolving Internet World The internet is constantly changing Therefore all internet based businesses need to be evolving with up to date marketing and business strategies in order to sustain long term This book covers all you need to know about search engine optimization in order to be successful in the evolving internet world in the year 2019 and beyond not only as a beginner to internet marketing but also as an experienced online entrepreneur If you are already running an Internet marketing campaign or are about to embark on an Internet marketing campaign one concept you cannot afford to skip on is search engine optimization SEO SEO is one of the most popular buzz words in Internet marketing but unfortunately most Internet marketers simply do not know enough about SEO to make this strategy work for them Even those who are knowledgeable about SEO may have difficulty executing their SEO strategies to produce the desired affect Advertising is a very important part of running any type of business You need to advertise to reach new customers and market your products or services Whether you run your business online or not you probably already realize how important it is to advertise but if you are running your business online you should understand there is a great deal of free advertising available in the form of optimal search engine rankings Well known search engines such as Google rank websites according to complex algorithms which are designed to determine which websites are most relevant for particular search terms Therefore taking the time and effort to optimize your website for relevant search terms may result in you being rewarded with high search engine rankings for these terms This is important because most Internet users rely heavily on these rankings It is not uncommon for Internet users to only review the first few results when they search for a particular term This means if your website ranks high enough to appear on the first page of the search results you will likely enjoy increased website traffic However if your website doesn't make it to the first page or even the second page it is unlikely you will receive a great deal of website traffic from visitors who use search engines You're About to Discover Why Use Search Engine Optimization Applying Google SEO to Your Business Step by Step Guide Black Hat SEO in 2019 and Beyond Search Engine Traffic Tactics in 2019 Local SEO Tips for 2019 Strategies to Master SEO in the Evolving Internet in 2019 and Beyond And much more Take action now and order your book Enjoy the book Don't forget to leave your review Tags SEO Search Engine Optimization Internet Marketing Passive Income Google Web Traffic Websites AdSense **The Complete**

Local SEO Playbook 2025 Mike Martin, James Dooley, Kasra Dash, 2024-11-15 Unlock the Secrets to Dominating Local Search in 2025 Are you a local business owner or SEO expert aiming to attract more customers boost sales and stand out in local search results The Complete Local SEO Playbook 2025 is your essential guide to mastering every aspect of local SEO and driving tangible lasting results In a world where search engines evolve faster than ever staying competitive requires strategies that go beyond simply ranking high Inside this comprehensive playbook you ll discover how to implement proven tactics to secure top spots on Google and drive consistent organic traffic to your business Learn step by step methods to optimise your Google Business Profile creating a powerful and engaging presence that draws in local customers and sets you apart from competitors You ll also find expert insights on building high quality local links to strengthen your online authority and visibility essential for long term growth Beyond search rankings this guide covers effective techniques for leveraging social media managing customer reviews and creating compelling content that engages your audience builds trust and turns traffic into loyal customers Written with the most up to date strategies for 2025 this book offers focused actionable insights with no fluff no filler just the exact steps you need to succeed in local SEO Whether you re looking to expand your business or sharpen your SEO skills The Complete Local SEO Playbook 2025 is the only resource you ll need this year Start building a stronger local presence today and watch your business thrive About The Authors Mike Martin Mike Martin is an SEO expert author sales strategist webinar expert speaker and marketing visionary With years of hands on experience and a reputation for delivering actual results Mike has helped countless businesses amplify their online presence and drive growth Known for his practical no fluff approach Mike s methods empower businesses to stand out in local search increase sales and build lasting customer relationships James Dooley James Dooley is a successful entrepreneur and digital strategist who has generated over two million online inquiries through advanced local SEO techniques With a passion for helping businesses grow and thrive James has spent years refining his approach to local search developing proven methods that drive traffic generate leads and convert visitors into loyal customers Recognising the challenges that many business owners face in navigating the complexities of SEO James co authored this book to share his expertise providing a clear actionable roadmap for success in local search Through this guide he aims to equip businesses with the tools and strategies needed to stand out online attract more customers and build a lasting presence in their communities Kasra Dash Kasra Dash is a Scottish entrepreneur and digital marketing expert renowned for his proficiency in Search Engine Optimisation SEO His expertise encompasses technical SEO content optimisation and data driven marketing strategies consistently delivering high quality leads and conversions for clients worldwide Recognising the complexities of the digital landscape Kasra has shared his knowledge through various platforms including co authoring guides aimed at demystifying SEO His goal is to empower business owners with actionable insights and tools to attract and engage their target audiences ultimately building a competitive and lasting presence in their industries Are You Ready to Transform Your Business Dive in take action and build

an online presence that doesn't just keep up with the times but puts you ahead of the competition. This is your year to make a real impact and turn local SEO into a powerful tool for growth.

Search to Sold Serge Augustin, 2024-04-25

Make Your Local Business Shine Online with Search To Sold. If you run a local business like a bakery, a barber shop, or a flower shop and you want more people in your area to find out about what you do, Search To Sold is the book you've been waiting for. This easy-to-read guide is packed with simple steps to help your business stand out on the internet and bring more customers through your door. Inside the book, you'll discover local SEO magic, learn to pop up first in online searches right in your neighborhood, imagine being the first name that comes up when someone looks for a place to eat or shop near them that could be you, and after you read this book, marketing that works. Find out how to create eye-catching ads on social media, write emails that people actually want to read, and other cool ways to spread the word about your business online.

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How to Perform the Ultimate Local SEO Audit Casey Meraz, 2014-11-17

Ranking in Google's local results can be a difficult task. There are a lot of best practices to follow. If you're not doing the best in every area, then your competition has a better chance of beating you in the rankings. That is why I developed The Ultimate Local SEO Audit. This book is your blueprint of every line item you need to review and fix on your website, your local listing, and even off-page ranking factors. This book was written with a simple, easy-to-use format which will show you what problems you're addressing.

the desired outcome and how to do it It s written in a step by step guide that also corresponds to a Google Doc spreadsheet which will allow you to easily hit the ground running with an audit Instead of focusing on the pie in the sky this is a practical book and covers specifically the areas you have control over See What People Are Saying About The Book Amazingly awesome ultimately complete Wow Casey great work I m sure this will be used over and over again by many Linda Buquet Owner of Local Search Forum Wow Comprehensive resource Great for business owners that do their own seo Thanks for all of the hard work put in Evan Guthrie The 8 Phases We Cover in this Book Phase 1 Google My Business Page Optimization Phase 2 Website and landing page optimization Phase 3 Citations audit Phase 4 Organic penalty analysis and link audit Phase 5 Reviews Analysis Phase 6 Social Audit Phase 7 Competition Analysis Phase 8 Developing an on going strategy Which Results Will This Help You With This book is specifically geared towards Google local results Previously known as Google Places Google Plus Local etc This book is based off Casey Meraz s Moz com guide tilted the same **SEO for Beginners 2021** Allan Kennedy, Gary Godin, 2020-11-18 Are you trying to improve your website Are you wondering how to get your website on the first page How did that e commerce succeed Would you like to make your blog a business It s true Google has been the stepping stone for many companies and business people Sure they succeeded apparently without merit but this deceiving belief persuades people that you just need to post random articles persistently to get popular So they try and try with no result blaming their bad luck for this The fact is that the ones who succeeded had an essential weapon in this field that has nothing to do with luck a strategy And this is just what we are going to provide you A step by step guide to realize quality contents increase your views and improve your website We are going to give you the tools to profit through your website and make a real business and get a real passive income You will learn History of Google and how it works How to set up a powerful website for SEO The 5 best website builders for SEO 7 steps to make a good keyword research and link building How to fix the 8 most common problems with SEO The 15 Best Ways for Using Google Analytics to Track Your SEO Efforts Not only Google how to rank using Social media SEO FREE Google Ads Workbook 2021 The Ultimate Guide to Master Advertising and Marketing on Google This is a survival kit for your personal growth Thanks to the simple step by step rules illustrated in this book you will be able to get popular and make a real business with a step by step process Do you need more Do you think that reading a simple book won t be the solution to your problems Don t worry about that We took care of this too In fact this guide is provided with many concrete examples and practical exercises to train you to put into practice every skill you will acquire Here you have our tools Now you need your move GET YOUR COPY BY CLICKING THE BUY NOW BUTTON **Google SEO Playbook 2019** Pamela Upshur, 2018-11-12 Google SEO Playbook 2019 is the ultimate guide to aid visual learners in mastering local SEO This full color step by step guide demonstrates my key SEO practices and concepts using screenshots in an easy to follow visual format Using the strategies outlined in this book I m able to rank local businesses consistently at the top of Google maps to generate free traffic I use two live case studies a basement finishing

business ranked at 1 and a used car dealership in a competitive market with a population 700 000 as examples of the results I m able to obtain using my strategy You will learn the exact technique I used to rank these businesses This search engine optimization guide walks you through my proven SEO strategy I hold nothing back **Local Seo** Tom Crandall,2016-11-17

Ever wonder how businesses rank locally when performing a Google Search I did so I set off on a mission to uncover a consistent method to help boost a business s local ranking In my very first publication Local SEO A Roadmap To Successful Local Ranking I am going to walk you through some of the best Local SEO techniques to get a business not only discovered locally but ranked Whenever you perform a Google Search Google s algorithm takes over and provides result listings that best match the criteria according to Google s page and domain ranking factors For those that don t quite understand ranking factors let me explain Each page and domain has a ranking value These are typically called Page and Domain Authority The higher the authority the higher the page will rank Google and other search engines determine a pages rank or authority based on various search metrics including content keywords number of backlinks age of the website title header tags images and so on For any given localized search the results are usually broken out by Paid Advertising Shown at the top and bottom of the listings Local Business listings Business listings from Google Maps Organic Search Results Everything else In this book Local SEO A Roadmap To Successful Local Ranking I am focusing on the Local Business Listings and how anyone using my methods can boost their local presence on the web

A little bit about me My first experience with computers was on Christmas day when I opened up a game called Pong It was one of the first TV computer games and at the time it was cutting edge Fast forward a bit and my dad bought an Atari 800 computer that I somehow convinced him was better than the Apple alternative Needless to say I used the Atari more than he did Fast forward a bit more and I was in college studying computer science When I graduated my first real job was programming expert systems That job only lasted a short while and then I became a System Analyst working on all sorts of Government Projects In 2008 I moved to a place called Austin and really got my feet wet designing websites for clients During that time I also became interested in all things SEO but never really got to flex my muscles It wasn t until 2016 that I found myself unemployed and wondering what I should do in life After countless resumes failed to get traction in the job market for positions I was interested in a realization hit me that maybe I don t need a company to work for but rather work for myself My wife Kathleen and our pug Olaf were very supportive of the idea So I started a company called <http://HangTenSEO.com> with the goal to help clients out rank their competition Along the way I also started writing articles on SEO best practices which were in many ways teaching moments for me In writing the articles I really had to understand the subjects I was writing about and how to use the techniques to get the best results

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