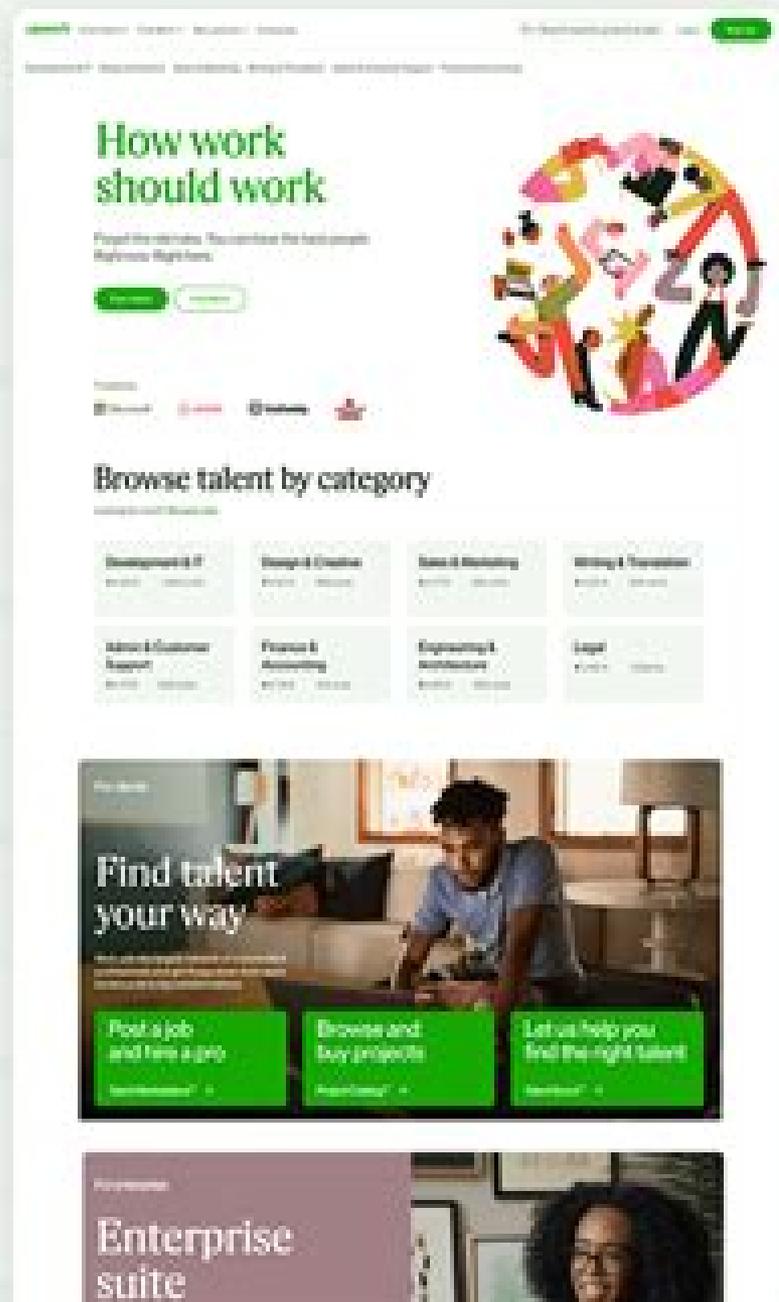


What is Upwork Enterprise?

Upwork Enterprise is for companies as Microsoft, Airbnb, and others looking for a flexible talent program that complements their workforce.



Freelancing On Upwork Case Study Examples Organically How To Improve

Josh Burnett



Freelancing On Upwork Case Study Examples Organically How To Improve:

Crack the Upwork Code: Transform Your Profile Into a Client Magnet Brianna Lewis, 2025-12-20 Your Upwork profile is either opening doors or keeping you invisible and most freelancers get it completely wrong Thousands of talented professionals struggle on Upwork not because they lack skills but because their profiles fail to capture attention build trust and convert visitors into paying clients Meanwhile optimized profiles consistently attract premium clients willing to pay top rates This definitive guide reveals the exact profile optimization strategies that separate six figure freelancers from those scraping by on low paid gigs Every word image and section of your profile matters and this book shows you precisely how to leverage them You ll discover how to craft headlines that stop clients mid scroll and make them click write overview sections that showcase value instead of listing skills choose portfolio samples that demonstrate results not just work optimize for Upwork s search algorithm to increase visibility and price your services to attract quality clients while filtering out tire kickers Learn the psychology behind client decision making on Upwork Understand what makes them choose one freelancer over dozens of equally qualified competitors Master the subtle signals of credibility expertise and professionalism that premium clients seek This book exposes common profile mistakes that kill your chances before clients even contact you from generic descriptions and weak portfolios to pricing that screams desperate beginner You ll see real before and after profile transformations with explanations of what changed and why it worked Discover how to position yourself as the obvious choice in crowded categories Learn niche specific optimization techniques for writers designers developers marketers and virtual assistants Understand how to balance specialization with flexibility to maximize opportunities **Learn coding with Python and JavaScript** Joachim L. Zuckarelli, 2024-07-08 Whether on the computer tablet mobile phone in the car or in the coffee machine computer programs determine our everyday life Software is becoming increasingly important hardly anything works without the mysterious power of algorithms But how do programs work And how do you develop them This book teaches you the basics of programming Using everyday examples you will first learn the basic concepts of programming which are similar in all programming languages Based on these basic ideas you will then learn two popular and very useful programming languages Python and JavaScript in a systematic way and with many practical exercises which you can use for a wide range of different tasks The book is aimed at novice programmers of all ages from students to professionals who have no previous programming experience **How to Freelance on Upwork: Complete Guide: How to Build a Successful Remote Work Career on Upwork and Step-By-Step Increase Earnings.** Vladyslav Bondarenko, Yevhenii Zapletin, 2019-02-10 Upwork Upwork is the most popular freelance platform A lot of people from all over the world work from home on this website It is not about easy and fast online earnings It is about professionals who work online and earn 50 per hour and more People with limited time use Upwork as a side part time job About the book Complete guide 325 pages from registration filling profile finding the first job writing a cover letter and up to building reputation increasing earnings

building an agency The problem is that it s not easy to work on Upwork You should know rules guidelines have sales skills and win the competition between other freelancers to get a job You can learn everything by yourself or save time by reading several years experience of other freelancers The book is written by a freelancer who creates mobile applications for clients on Upwork and own blog and podcast about freelance from 2013 However the book contains examples for almost all professions on Upwork designers illustrators translators developers QA system administrators support managers data entry specialists virtual assistants engineers scientists lawyers sales managers writers etc The most important topics Filling in a profile Choosing a niche specialization Searching for a job Writing Cover Letter Building reputation JSS Top Rated Rules and guidelines Fees and paid features Payout methods Hourly vs fixed price This book will be interesting for next people Professionals who want to start working online from any country of the world and receive the same salary as if they worked in the USA Students office employees young parents and other people who don t have a lot of time and want to find a side part time job People who don t have any special skills for online work but want to learn something new It is possible to start freelancing from data entry jobs Freelancers who have already worked on Upwork and want to learn other experience in order to improve profile job applications increase earnings Offline company owners who want to find new clients on Upwork by building an outsource agency The book contains answers to the next questions Start How to get the first job Why does Upwork not approve a profile How can a narrow niche help earn more money How to work without special skills English How to work with bad English Google Translate Is voice communication required on Upwork Profile How to choose Title What to add to a portfolio How to pass tests How to get 100% complete profile Work process and job search How to get notifications about new jobs How to estimate time and budget for a project Why isn t it a good idea to use a template for a Cover Letter What is Cover Letter structure How to avoid disputes Reputation How to achieve 100% JSS reputation How to get Rising Talent and Top Rated badges Fixed price and hourly earnings How to protect yourself from fraud How to track time via Upwork Desktop App Why does a long term partnership help earn big money Rules How to avoid a ban What is dynamic Upwork fee Is Upwork Plus paid account required Agency How to build an agency How to withdraw money from agency account

Freelancing Foundations Josh Burnett,2020-10-09 What would you give to never worry about losing your job Our world is filled with uncertainty Record breaking numbers of people have filed for unemployment and millions are struggling to make ends meet Entire industries have been sidelined by unexpected government mandates and relief programs don t begin to meet our society s needs In this era of unpredictability how can you ensure a stable income for you and your family The solution is freelancing Whether you re looking for part time supplemental income a total career makeover or merely an ace in your sleeve in case all else fails freelancing offers a solution In this book Josh will show you how to Identify the Skills You Already Have Find a Profitable Freelance Niche Effectively Market Your Talents Build a Consistent Stream of Income Create a Peaceful Work Life Balance Establish Yourself on Upwork Freelancing Foundations will walk you through each step

of how to become a freelancer on Upwork from joining the platform to establishing best practices while you work from home In these chapters you ll discover What software you need to get started as a freelancer The top five Upwork myths and the truth behind them How to build a great profile and optimize it so clients can find you Secrets to writing a cover letter that will consistently get you noticed interviewed and hired How to choose the right Upwork membership type Avoid common mistakes many freelancers make This easy to read book is written in a conversational tone It features interactive exercises after each chapter so you can apply the lessons you ve learned immediately Freelancing Foundations is structured to be used as a reference guide and Josh includes screenshots of what you should and shouldn t do in various areas One of the most frequently misunderstood aspects of working as a freelancer on Upwork is how the Job Success Score JSS works This is the most critical metric on Upwork and not approaching it correctly can make the difference between a successful career and failing to launch Josh commits an entire section to understanding the JSS digging into How the JSS is calculated Why you don t have one JSS you actually have three How contracts are weighted differently as they factor into your JSS Avoiding common JSS pitfalls How to overcome JSS problems when they occur Establishing an excellent Job Success Score right away The benefits of a good JSS How to keep your JSS stable After you ve gotten started on Upwork the trickiest parts can be finding the right jobs picking good clients and maintaining a steady work flow A substantial portion of Freelancing Foundations is dedicated to Optimizing your job feed to discover contracts that are perfectly suited to you Using advanced search filters to eliminate jobs you don t want Knowing the difference between what a freelancer sees and a client s view How each aspect of your profile affects the way clients search for you Finally the book concludes with a section on operating successfully as a freelancer You ll learn how to Identify soft skills you should prioritize Interact with even the most difficult clients Understand the culture of freelancing Maximize your rates and give yourself regular raises Set workdays establish working hours and create a vacation time policy Josh began freelancing as a last resort hoping to earn a bit of side cash A quarter million dollars later it s obvious this last ditch effort paid off In Freelancing Foundations he shows you how to do the same

Freelancing with AI Kerim Tumkaya, Freelancing has never been more exciting or more competitive Platforms like Upwork and Fiverr are overflowing with talented people fighting for the same projects Clients are overwhelmed proposals get ignored and many freelancers are left frustrated This book gives you the edge Freelancing with AI is a practical playbook for using Artificial Intelligence to stand out win more clients and earn more money without working longer hours Inside you ll learn how to Write irresistible proposals in minutes that actually get responses Transform your profile and portfolio into client magnets Communicate with confidence even if English isn t your first language Deliver projects faster and at a higher quality using AI powered workflows Scale your income with smart strategies and AI driven add ons Each chapter includes real case studies checklists action steps and ready to use AI prompts you can copy and paste directly into ChatGPT or other tools Whether you re a new freelancer struggling to land your first client or an experienced professional tired of competing on price this book

shows you how to leverage AI to work smarter earn more and build lasting client relationships Stop guessing Start winning Your next client is closer than you think *Dominate Upwork* James Oliver,2019-11 Do you want to make more money on Upwork The world s biggest freelancing platform is full of opportunity to make 1 000s each month in a huge variety of fields So why do most Upworkers not make any money Because they do it all wrong I know this because I used to be one of them My profile was full of mistakes I would bid on 30 jobs and win none of them and I never received a single job invite in my first 2 years on the site Fast forward to now I ve bid and won countless jobs and have enough repeat business and private job invites where I rarely have to apply to public jobs anymore In this guide I lay out the steps that I took to go from making 54 a month to making enough money to quit my corporate job and live full time off my Upwork earnings Unlike other books which are full of outdated advice and still refer to Upwork as oDesk and eLance this book is fully updated for 2017 You ll learn How to get 50 100x more profile views than the average Upwork freelancer How to write job proposals that get you chosen ahead of 50 other candidates How to spot bad clients and avoid wasting your time bidding on their jobs The hidden advantage of being Top Rated that Upwork doesn t tell you about How I turned a 220 job into 9 000 worth of recurring work All for the price of a latte If you want to uncover a smarter and more efficient way to become a highly paid Upwork freelancer then this is the book for you Remember if you win just one 5 job after purchasing this guide you ve already made a positive return on your investment Buy now to start making more money on Upwork today *How To Make Money On Upwork As A Freelance* Janita McKercher,2021-07-28 As the entire world becomes more and more connected with great internet access the need for people to hire local staff is significantly shrinking With this increased connectivity remote team organization has never been easier Likewise companies realize that remote workers are more productive and less expensive And Upwork is a marketplace that connects businesses with freelancers around the world for short or long term jobs If you have an interest in starting freelancing or working remotely this book will help you do that This book will be interesting for next people Professionals who want to start working online from any country of the world and receive the same salary as if they worked in the USA Students office employees young parents and other people who don t have a lot of time and want to find a side part time job People who don t have any special skills for online work but want to learn something new It is possible to start freelancing from data entry jobs Freelancers who have already worked on Upwork and want to learn other experience in order to improve the profile job applications increase earnings *Diana's Freelance Tips* Diana Marinova,2016-12-06 An insider s take on how to break into the Upwork market If you are a freelancer hoping to break into the Upwork job market this book will save you hours of browsing through free blog posts and forums You might be thinking why pay for this information when with a little diligence I can find this info all over the web Here s why 1 This author has managed to build a quite successful translate lucrative career on Upwork way back when it was still oDesk and Elance She knows that ins and outs of this platform 2 She s been on both sides of the equation hiring people herself and pitching and winning major bids for projects

and contracts 3 There are many things that you only learn after years and years of working through this platform and she s privy to most of this knowledge Now you can benefit from her experience I ve known people who ask me for advice on how to get started on Upwork These days instead of giving them a lengthy explanation I just email them a link to this e book it has everything they need to know and more Chrystina and Brian Amazon Customer It was an AWESOME book starting a freelance career Thanks Diana for this COOL info Would recommend every Freelance beginner reading this book before starting and along the way I have got a lot from this book and have started from scratch on Upwork it does help you create your first base ground to launch a successful freelance business Amazon Customer What I liked the most about the book is that it motivates and inspires you The author gives you some homework and you will appreciate the value of the book right at the moment you start doing the first homework Ilian Yankulov Freelancer Project Manager working remotely for a Danish Digital Agency This book is the direct result of Diana Marinova s extensive experience as a freelance marketing consultant and the many questions she receives on a daily basis from the fellow freelancers who read her blog What experience you ask She has completed more than forty freelance projects She is a top rated freelancer on Upwork formerly oDesk with 6 500 paid hours and even more if counting the hours spent working on fixed price jobs Clients continuously rate her work with the maximum review rating of five stars Today she fully enjoys the freelance lifestyle traveling the world while making a good living working online Her market rates range from 40 per hour for hourly jobs all the way up to 100 per hour when working on fixed price projects And she sure made a lot of mistakes early on in her freelance career for example she was selling herself short when working for as low as 7 per hour during the first few months Don t make rookie mistakes when you can learn from hers Download the sample of the book and see what s in it But be warned this book is not a silver bullet for success You have to roll up your sleeves and work hard to achieve your goals If you are committed to succeed this book is everything needed to kick start your freelance practice on Upwork formerly oDesk Diana tells her story while also walking you through all the steps needed to lay a solid foundation for your freelance business on Upwork In the end of each chapter she includes action items a k a homework assignments to help you put all tips in practice right away Have a look inside to see the Table of Contents and the first couple of book sections *Freelancing on Upwork* Madison Hall,2018-04-20 Want to work at home from the comfort of your sofa or bed Well Upwork is the right place for anyone with a passion for offering services online and making money in the comfort of their home or even at the beach This can be liberating and profitable This book has been written to guide you on how to start and develop an online freelancing business on Upwork When you work at home you can forget about rush hours and the never ending traffic you cease to worry about the expenses that come with the job the not so delicious lunch no need to buy corporate clothes etc etc The information in this book is valuable for anyone who wants to start a freelancing career and be successful on Upwork It shouldn t be a surprise that many of the basic principles required to succeed at traditional business are nearly always also effective within the traditional and online

freelancer marketplace The guide contains detailed information about how Upwork operates this includes how to get your first Job how to bid tips to beat the competition how to respond to interviews how to prepare for an interview so that you succeed at making a positive connection with the potential client and also how to avoid negative feedback Grab this copy today and begin your journey to success on Upwork **Start Working At Upwork As A Freelance** Brittaney

Kinloch,2021-07-28 As the entire world becomes more and more connected with great internet access the need for people to hire local staff is significantly shrinking With this increased connectivity remote team organization has never been easier Likewise companies realize that remote workers are more productive and less expensive And Upwork is a marketplace that connects businesses with freelancers around the world for short or long term jobs If you have an interest in starting freelancing or working remotely this book will help you do that This book will be interesting for next people Professionals who want to start working online from any country of the world and receive the same salary as if they worked in the USA Students office employees young parents and other people who don t have a lot of time and want to find a side part time job People who don t have any special skills for online work but want to learn something new It is possible to start freelancing from data entry jobs Freelancers who have already worked on Upwork and want to learn other experience in order to improve the profile job applications increase earnings **Upwork** Chester Kramer,2022-08-06

What is Mastering Upwork about Mastering Upwork is not just another how to book on how to be a successful freelancer It is NOT just about getting clients on Upwork Yet the tips in this book will help you get clients on Upwork more clients than you ever had before It is NOT just about increasing your conversions from prospects on Upwork Yet the tips in this book will help you convert more prospects into clients Upwork isn t about competing with the millions of other freelancers on the platform and it isn t about offering the lowest price possible to secure a job it s about creating and showing your value This book will teach you the following How to set up an Upwork account that attracts clients How Upwork algorithm works The best pricing strategies for your services How ratings and feedback work What Job Success Score is and how to achieve and maintain 100% of your JSS How to separate yourself from your competition How to find and win best clients and turn them into your long term customers How to make a perfect sales pitch If you want a magic solution that will make money fall into your lap then

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competition Master client communication to build lasting relationships and secure repeat business Explore strategies for managing your time effectively handling difficult clients and expanding your freelancing skills for continuous growth With practical advice and actionable tips this book empowers freelancers to unlock the full potential of the Upwork platform Whether you re new to freelancing or looking to enhance your Upwork success Win on Upwork provides the roadmap you need Take control of your freelance career today

Practical Guide Through FREELANCING Igor Katusic, 2020-09-10

The first ever all in one comprehensive and BS free guide to a profitable freelancing career based entirely on experience case studies and examples from practice You will learn a professional methodology of acquiring profitable freelance contracts on the world s largest platforms and through a direct cold pitch We will go through the successful registration process on Upwork step by step to pass the Upwork s rigorous vetting process using a real case study of a young man from Southeast Europe whose original application was rejected only a week earlier We are following him to his very first job on the platform and the first top rating You ll see the entire process and confirm with your own eyes that the cover letter template provided in this guide lands a contract within days following the successful registration on the world s biggest freelancing platform even in its raw form You will see how top rated veteran freelancers are choosing jobs and how they are writing professional cover letters proposals that win contracts in 75% of the cases consistently over the past 5 years We are using screenshots of the real life examples and active practices exclusively You will gain all the necessary knowledge to organize your work from home business routine In the end you will be making as much money as you wish from the comfort of your home without a boss There s also a list of useful links necessary to start your future freelancing career Cool innit As freelancers we work whenever we want and how much we want we take breaks and vacations whenever we feel like it and make as much money as we want All from the comfort of our homes That s the reality of the modern professional freelancing It s the world in which YOU have the first and last word If you have the thing and passion for writing blogs academic works books and tutorials graphic and web design frontend backend web development illustrations sales and marketing web and mobile software development or if you want to make money asa virtual assistant for the world s renown brands freelancing is the career for you If you can t get a job or perhaps you are working but you wanna cry every time you see the paycheck and on top of that the debt is breaking through the roof due to the unpaid student loan utility bills and rent freelancing is the best solution You will even see how to open a single international bank account from your chair to charge your clients in USD EUR GBP AUD or YEN without incurring those excessive bloodsucking fees If your master s degree is in the pocket but you can t see a profitable and appealing job opportunity with Hubble freelancing is definitely a far better solution than agreeing to something crappy insulting and probably miserable Get up when you want start working when it clicks take a break when you feel like it and work from any place on this planet you prefer while earning as much as you want INSERT COIN AND PRESS PLAY

Mastering Upwork: The Ultimate Guide To Attracting, Converting, And Keeping Excellent Clients

On Upwork Mike Volkin,2021-04-25 What is Mastering Upwork about Mastering Upwork is not just another how to book on how to be a successful freelancer It is NOT just about getting clients on Upwork Yet the tips in this book will help you get clients on Upwork more clients than you ever had before It is NOT just about increasing your conversions from prospects on Upwork Yet the tips in this book will help you convert more prospects into clients than ever before Mastering Upwork is a book about shortcuts Many freelancers don t approach Upwork like they should Upwork isn t about competing with the millions of other freelancers on the platform and it isn t about offering the lowest price possible to secure a job it s about creating and showing your value Mike Volkin has spent almost 2 decades successfully freelancing for over 400 companies His background as a scientist fueled his desire to test everything he could about getting high paying clients on Upwork He spent many years testing every aspect of Upwork how the algorithm works what converts prospects into clients and what keeps them happy and paying longer This book shows you the results of his validated research You will learn How to ATTRACT excellent clients on Upwork How to CONVERT excellent clients on Upwork How to KEEP excellent clients on Upwork Mike Volkin is an Army veteran and successful entrepreneur who has built and sold several companies and authored several books He is a contributing author at Forbes and has had hundreds of media appearances including being featured on the homepage of Upwork His teachings have inspired freelancers consultants and entrepreneurs throughout the world to empower their own careers and improve their lives

[Upwork Essentials](#) John Morris,2020-08-14 What does it REALLY take to be successful on Upwork The 20% that will create 80% of your results That s the point of Upwork Essentials to teach you that 20% When I first started on Upwork everybody told me I had to pay my dues build my job history with small projects get to Top Rated status and THEN I could start landing bigger projects and making real money Instead the first project I landed was for 2191.78 Not bad for a complete beginner I landed several more projects like that and hit over 10K in earnings in my first few months Years later I decided to teach what I knew about Upwork THIS book though is a distillation of what I did in those first few months to get started so quickly A method I ve taught now to over 6 000 students many of whom who have seen a dramatic change in their results in just days Even more who ve applied the principles long term and built sustainable freelance businesses for themselves using Upwork Of course the book is NOT for everyone If you re looking for whiz bang or bright and shiny this book isn t for you because it s really about fundamentals Understanding how Upwork s Search and Suggestion actually works building your profile to rank higher in that engine and bidding on jobs that fit the overall strategy instead of focusing solely on the money If you re new to Upwork or have been on the platform for awhile but have struggled this book is for you I ll teach you my Rank and Relevance Framework to start getting clients right away and build a sustainable Upwork business

The Freelancer's Guide To Upwork Jennifer Dobson,2020-05-12 A Six figure top rated freelancer on Upwork shows readers how to work from home travel full time or work from home and make more money through freelancing with her proven online business strategies The tools and tactics outlined in this book are designed to

help you quit your 9 5 job work online and have more freedom Whether your dream is traveling the world as a digital nomad creating a home based job to spend more time with your family or earning a six figure passive income let this be your guidebook This comprehensive guide to freelancing on Upwork teaches How Jennifer started earned 100 000 working a 4 hour workweek in her first year on UpworkHow to outsource your business to a team of virtual assistants for passive incomeHow to analyze and beat your competitionHow to productize your services to make more money in less timeHow to maintain a high job success score and top rated status to win more jobsThis book is designed to teach readers how to productize and sell their unique skills as freelancers on Upwork so they can make enough money to live and work from anywhere on their own schedules through profitable online business strategies After 4 years of wading through online business models Jennifer finally found Upwork to be the easiest fastest way to make a full time income online She has now completed more than fifty freelance projects and is a top rated freelancer on Upwork with over 1 000 paid hours and a 100% job success rating This book covers strategies for any type of freelancer including freelance photographers retouchersfreelance graphic designersfreelance writers copywritersfreelance web UX designersfreelance virtual assistantsFreelance consultantsFreelance artists illustrators more If you want to learn how to freelance start an online business create a home based job regain control of your schedule live a life full of freedom travel the world as a suitcase entrepreneur or digital nomad or turn your creative passion into a full time gig this book has everything you need to start the journey

Secrets of an Upwork Master Josh Burnett,2020-10-09 Want to achieve financial freedom and discover the job of your dreams You can with this book Bankrupt jobless and at the end of his rope Josh stumbled upon a world he d never considered freelancing He didn t know what skills he had what he could offer or how any of this worked but he dove in headfirst determined to figure this whole thing out Eight months after starting at 25 an hour he landed his first contract at 125 an hour In his breakout book Josh will walk you through the steps necessary to achieve those results After earning more than a quarter million dollars on Upwork Josh reveals the secrets to a six figure income on the world s largest freelancing platform If you re new to freelancing or the Upwork platform you ll learn how to Use your job history interests and hobbies to identify skill sets Create a jaw dropping profile that will drive clients to you Market yourself effectively and get as much business as you want Bid strategically and maximize your conversion rates Manage client relationships to achieve 100% satisfaction If you re already a freelancer on Upwork but struggling to see the success you want you ll learn how to Optimize your profile to maximize job invitations Avoid common Job Success Score JSS pitfalls Recover from a poor JSS and earn Top Rated status Critically review job postings to find dream clients Structure a cover letter to get more interviews Answer supplemental questions to improve hire rates Leverage Upwork s feedback system to maximize reviews This book gives you all the tools you need to succeed as a freelancer whether your goal is part time supplemental income or a full time career

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My First 5 000 Online in 30 Days Are you ready to start earning real money online work from home and build a freelance career that fits your lifestyle Whether you re a student housewife retired professional or anyone looking to create a side income this book is your ultimate step by step guide to unlocking the world of freelancing Inside Freelance Riches you ll discover Proven strategies to land high paying freelance clients even if you have no prior experience Step by step methods to create winning proposals and gigs on Fiverr Upwork Freelancer and more Insider tips to avoid common mistakes that keep beginners stuck Actionable techniques to scale your freelance business and increase your rates Time tested methods to build multiple streams of online income and achieve financial freedom This book doesn t just give theory it gives practical real world examples that you can implement immediately By following the simple steps outlined you ll gain the confidence skills and knowledge to start earning money online and build a sustainable freelance career Why This Book is Perfect for You Students Learn how to earn extra income while studying Housewives Discover flexible freelance opportunities that can fit around your schedule Retired Professionals Explore new ways to stay productive and earn from home Work From Home Seekers Start earning online without commuting or office constraints Whether you re starting from zero or looking to scale your freelance business Freelance Riches will guide you from your first client to financial freedom Start your journey to financial independence today grab your copy and unlock the secrets to earning 5 000 online in just 30 days **Start a Freelance Business Today** Jerry Banfield,2016-07-03 You can learn to work successfully as a freelancer online using WordPress YouTube Upwork and Fiverr the way I do by reading this book Freelancing online is the best thing that has ever happened to my career because I now have the freedom to work anywhere and anytime using my WordPress website YouTube channel Upwork profile and Fiverr gigs You can use this book to build a complete system that works for you today to get started and advance your work as a freelancer online based on what is working for me today If you want to get an hourly job you can work online that pays more than what you are doing right now you might find the Upwork section of the course very helpful If you immediately want to have something to show for your work online you might enjoy learning how you can make your first 20 fast using Fiverr gigs If you want a business system where clients find you and all you have to do is show what you do on your website and on YouTube the WordPress and YouTube sections will powerfully combine for you the way they do for me If you are hiring freelancers to grow your business online or you are serving clients now you can use this book to build a system for quickly hiring freelancers to help you I have hired hundreds of people on Upwork and spent 5 000 on Fiverr buying gigs to allow me to spend more time doing the most valuable work I have managed hundreds of clients and learned the hard way what works and what does not work to scale a freelancing business online Thank you very much for your interest in learning to start a freelance business with me today and I hope to see you in the book soon

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