

# **ADVANCES IN INDUSTRIAL AND LABOR RELATIONS**

**Edited by** David Lewin  
and Paul J. Gollan

ADVANCES IN INDUSTRIAL  
AND LABOR RELATIONS

**VOLUME 25**

# Advances In Industrial And Labor Relations

**David Lewin, Paul J. Gollan**



## **Advances In Industrial And Labor Relations:**

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*Records and Briefs*. New York (State)., **International Labour Documentation** International Labour Office. Central Library and Documentation Bureau,1996 *Industrial Relations Research Association Series Newsletter* Industrial Relations Research Association,1986 **Empirical Studies of Business Ethics and Values** William C. Frederick,1987

**International and Comparative Studies** Lee E. Preston,James E. Post,Denis Collins,1988 **Advances in Industrial and Labor Relations, 2017** David Lewin,Paul J. Gollan,2018-02-02 Volume 24 of *Advances in Industrial and Labor Relations* AILR contains eight papers highlighting important aspects of the employment relationship The papers deal with such themes as shifts in workplace voice justice negotiation and conflict resolution in contemporary workplaces *Unionization and Deunionization* John J. Lawler,1990 The past decade has seen renewed devotion on the part of many unions to the organizing process Yet management opposition has been equally intense This book explores the nature of the strategies pursued by unions and management during both new organizing drives and employer deunionization efforts The elements of well designed strategies are described within a framework developed by the author The book addresses a number of crucial issues including the manner in which employers and unions formulate strategies the specific tactics utilized by both sides and the impact of strategies and tactics on union organizing effectiveness The study relies both on published research and data assembled by the author Significant features of the book are its thorough analysis of a variety of nonconventional union organizing tactics e g blitz campaigns associate membership programs corporate campaigns in plant strategies internal organizing an in depth examination of the role of labor relations consultants in organizing drives and deunionization efforts and assessment of the ways in which internal politics inhibit many unions and the ways in which tactics are linked together in a variety of settings The book provides a comprehensive and wide ranging treatment of what is known about why and how unions and management act during unionization and deunionization efforts It should be useful to practitioners and researchers alike

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