

**1) Cloud-hosted VoIP:** A cloud-hosted VoIP network provided the client with a robust infrastructure that integrates multi-office communications into a single environment. The built-in disaster recovery would mitigate any downtime and ensure business continuity even if disaster strikes. DOTVOX's national POP presence would clear latency issues typical of on-premise PBX phone systems or outdated servers.

**2) Feature-rich:** The client is able to leverage sophisticated VoIP features ideal for multi-site offices to improve internal and external operations.

- a. Hoteling:** Enables a user's profile to be temporarily loaded onto any shared (host) phone, transferring the user's extension, tools, and contacts.
- b. Mobility:** Provides access to company's VoIP network and PBX features through desktop, desk phone, mobile phone, or tablet while maintaining a single business identity.
- c. Hunt Group:** Inbound sales calls were automatically directed to a predefined group of extensions within the VoIP network, limiting missed calls rates and allowing the client to handle high call volumes with ease.
- d. Receptionist Client:** Consolidates need for multiple front-of-house receptionists into one telephony attendant console that has the capability to manage multiple locations.
- e. Call Center:** Features designed to manage service methods and schedule reporting improves overall customer service.

**3) 24/7/365 U.S.-based Support:** Starting with an easy onboarding process, DOTVOX support provides stellar ongoing support to ensure the client's VoIP system is running at optimal performance. Immediate response from dedicated Account Managers allows the client's IT personnel to allocate valuable resources to more pressing matters.

**4) 50% Cost Savings:** DOTVOX was able to deliver an enhanced VoIP solution, customized feature-set, and dedicated account management while reducing total cost by 50%.

## THE RESULT

The promise of 50% Cost Savings was a key draw for the client and has been delivered upon.

Having access to timely 24/7/365 support, a central management tool for telephony across locations and ease of implementation for new users were all improvements upon the previous solution.

Business and employees are now able to work more efficiently. Processes around communications are streamlined. IT staff is more productive, receive 24/7/365, U.S.-based support from DOTVOX within hours, allowing them to focus on maximizing the value IT delivers for the business and maintaining their competitive advantage in the financial services industry.

## CONCLUSION

Beyond the cost savings, management and efficiency benefits, our client has been able to leverage Trapp's expertise in other areas of their IT. Having a one stop shop for VoIP, IT Services and Project Management as well as cloud hosting has been invaluable to the client and has allowed them to fill skills, expertise and bandwidth gaps when they have arisen.

Visit [DOTVOX.com](https://www.dotvox.com) for more information.

# Proven Strategy For Freelancing On Upwork Case Study Examples For

**JS Bruner**



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