



# The Business Plan Guide for Independent Consultants

Herman Holtz

**WILEY**

# Business Plan Guide For Independent Consultants

**Marsha D. Lewin**



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*The Best Home Businesses for the 21st Century*, Paul Edwards, 1999-09-13. This invaluable guide provides comprehensive profiles of more than one hundred hot new businesses that promise the top opportunities for small business people in the future. Paul and Sarah Edwards explore the best opportunities for self-employment in the next century, ranging from being a business network organizer to running a transcript digesting service, and provide expert, step-by-step advice on the skills and knowledge needed to startup, the start-up costs, pricing and potential earnings, the best ways to get new business, the advantages and disadvantages of each business, the hands-on advice of those already in the field. In addition to the nearly one hundred businesses profiled, an expanded section on *The Best of the Rest* explores dozens of additional top businesses to watch for. *The Best Home Businesses for the 21st Century* is the smartest, most complete book available for anyone looking for right ways to make it on their own.

*Small Business Sourcebook*, Yolanda A. Johnson, Sonya D. Hill, Julie A. Mitchell, 1998. **Harvard Business School Core Collection**, Baker Library, 1999.

*The Complete Idiot's Guide to Making Money in Freelancing*, Laurie Rozakis, 1998. You're no idiot, of course. You do great work, navigate the shoals of office politics and still find time to stay at the top of your field. But when you think about making the break into freelancing, you feel like you're about to sail into uncharted waters.

*Engineer's Guide to Lifelong Employability*, 1997. **Consulting on the Side**, Mary F. Cook, 1996-04-12. Consulting on the Side is for the professional

who longs for independence but can't simply walk away from a steady paycheck and company health benefits Successful consultant and business author Mary F Cook shows you how to build a thriving consulting practice gradually without leaving your full time job Drawing upon her own experiences and those of others who established successful consulting practices on the side she covers all the bases and offers sound practical advice on everything from logistics to finances ethics to personal issues

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**The Library ... Your Business Network** Lincoln Library (Springfield, Ill.),1995

**Streetwise Internet Business Plan** Robert Weinberg,2002-06-01 From writing a mission statement to implementing a successful dot com business plan this book offers a step by step guide to creating the planning tools for online business needs

**The Cumulative Book Index** ,1996 A world list of books in the English language

Making Money with Your Computer at Home Paul Edwards,Sarah A. Edwards,1997 In their trademark inviting and reassuring manner the Edwardses supply advice know how and information on tapping the resources at hand in order to prosper in the marketplace Truly a book that puts your work future at your fingertips this is an essential guide to building a successful home enterprise

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