



Sales Manager

Diary Of A Sales Manager

Chris Noonan



Diary Of A Sales Manager:

Diary of a Sales Manager Michael Beer,1991 This manual treats the opportunities and pitfalls of being a sales manager in a light hearted manner Among the topics covered are the handling and hiring staff organizing an annual sales conference creating incentive schemes dealing with the problems of a sales team and the tensions that sex can cause in an office improving performance addressing customer complaints and dismissing inefficient members of staff **%51 Awesome %49**

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