

Pop Swagz Increased Sales with the Ad Factory & Content Marketing

About Pop Swagz

Pop Swagz is a successful online subscription box that provides its customers with a variety of gently-used vintage trinkets, toys and apparel.

While the contents of a typical box are valued at \$65 or more, a monthly subscription only costs \$22.

As subscription boxes became a more competitive space, Pop Swagz sought to amplify its online visibility. It reached out to Ad Factory.

"Ad Factory has been one of the most effective ways of bringing first-time visitors to the site compared to any other medium we've tried. Ad Factory has been invaluable to our growth and continued success!"

Emily Nakano
VP of E-Commerce, Pop Swagz

Growth & Impact



Over 98 million
impressions in 3 months



130% increase
in traffic in April alone



18% growth
in email subscriptions

Pop Swagz Increased Sales with the Ad Factory & Content Marketing

Story Draws in Undiscovered Customers

A Unique Digital Storytelling Strategy

Pop Swagz chose to weave traditional storytelling techniques into their content and even went so far as to create "chapters" as a way to reach their audience and offer products for consideration. Each chapter appealed to a highly-specified target audience, and suggested there were many parts to the overall story that was Pop Swagz.

These stories were crafted to match the brand's existing voice, and serve as the essence behind Pop Swagz' content marketing strategy to engage potential customers.

Results that Speak Volumes

With a single campaign, Pop Swagz saw the following results:

- 98 million impressions
- 130% increase in organic social media traffic
- 18% growth in email subscriptions
- 27% increase to quarterly revenue

"Before Ad Factory, getting people on our website as a first-time visitor who would actually engage was a head-scratching challenge."

Emily Nakano, VP of E-Commerce, Pop Swagz

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J Ma



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direction of business innovation using new ICT such as the Internet of things IoT artificial intelligence AI smartphones and cloud computing through a series of case studies on successful trials and advanced businesses in the Asia Pacific where many industry sectors have been growing successfully in the 21st century ICT has been playing an important role in value creation for customers and in profit generation for providers contributing to various service innovation and business innovation Now digitalization using IoT and AI provides solutions to address various issues in the human society which is transforming services and businesses in the 21st century What is the direction of the business innovation using new ICT is a highly concerned question for business researchers and practitioners Aiming to answer the question this book conducts a number of cases studies in the Asia Pacific region including the Mainland China Taiwan Japan Malaysia Vietnam as well as Australia Among the studies there are 4 cases from ICT providers 4 cases from traditional and services and 6 cases from new ICT applications and businesses Each case analyzes social needs and human desires new value created roles of new technologies processes and difficulties in developing new businesses the relationship among customers providers and stakeholders value chain co creation and optimization factors of success and business models Finally the direction of business innovation with new ICT in the Asia Pacific is suggested by summarizing the findings from the case studies through the lens of the theoretical analysis in service science

Tourism and ICTs: Advances in Data Science, Artificial Intelligence and Sustainability Antonio J. Guevara Plaza, Alfonso Cerezo Medina, Enrique Navarro Jurado, 2024-06-24 This open access book presents the best research papers from the XIV International Congress on Tourism and Information and Communications Technologies TURITEC2023 held in M laga Spain from 19 to 20 October 2023 The book explores the profound impact of COVID 19 on the tourism industry and the increasing importance of digitalization and Information and Communication Technologies ICTs as key drivers for the industry s recovery alongside sustainability This curated collection of research papers offers conceptualizations methodologies analyses and empirical case studies that illuminate the path to a resilient and sustainable future for tourism

Original Brand Manufacturing Business Model Young Won Park, Geon-Cheol Shin, Kyung-Soo Lee, 2025-09-01 This book aims to examine the transition of firms from original equipment manufacturing OEM and original design manufacturing ODM to original brand manufacturing OBM focusing on how businesses can evolve to capture greater value in global markets It highlights the importance of digital technologies like IoT big data and AI in reshaping traditional business models driving innovation and enabling firms to move from cost efficient manufacturing to building consumer centric brands The book provides insights into the challenges of this transformation including structural barriers market competition and the need for significant investments in resources innovation and leadership The book is divided into four sections The first explores the historical evolution of OEM ODM and OBM business models and their transformation in the digital era The second outlines key strategies for transitioning to OBM covering global positioning R D marketing production and supply chain management It emphasizes the importance of design management branding and leveraging partnerships to

achieve long term competitiveness The third section delves into sustainability and the circular economy showcasing how OBM firms can integrate eco friendly practices into their operations to enhance value and address growing consumer demand for sustainability The final section provides an outlook on the future of OBM with strategic pathways and policy recommendations to foster OBM business models A deep case study in the cosmetics industry offers practical examples of successful transitions to OBM illustrating diverse approaches and best practices The book also introduces frameworks and tools for firms to assess and enhance their capabilities providing actionable strategies for business leaders and policymakers By addressing the complexities of moving up the value chain this book serves as a roadmap for firms aiming to establish themselves as global leaders in innovation branding and sustainability

Proceedings of the XVII International symposium Symorg 2020 Dušan Starčević, Sanja Marinković, 2020-06-30 Ever since 1989 the Faculty of Organizational Sciences University of Belgrade has been the host of SymOrg an event that promotes scientific disciplines of organizing and managing a business Traditionally the Symposium has been an opportunity for its participants to share and exchange both academic and practical knowledge and experience in a pleasant and creative atmosphere This time however due the challenging situation regarding the COVID 19 pandemic we have decided that all the essential activities planned for the International Symposium SymOrg 2020 should be carried out online between the 7th and the 9th of September 2020 We are very pleased that the topic of SymOrg 2020 Business and Artificial Intelligence attracted researchers from different institutions both in Serbia and abroad Why is artificial intelligence a disruptive technology Simply because it significantly alters the way consumers industries or businesses operate According to the European Commission document titled Artificial Intelligence for Europe 2018 AI is a key disruptive technology that has just begun to reshape the world The Government of the Republic of Serbia has also recognized the importance of AI for the further development of its economy and society and has prepared an AI Development Strategy for the period between 2020 and 2025 The first step has already been made the Science Fund of the Republic of Serbia after a public call has selected and financed twelve AI projects This year more than 200 scholars and practitioners authored and co authored the 94 scientific and research papers that had been accepted for publication in the Proceedings All the contributions to the Proceedings are classified into the following 11 sections Information Systems and Technologies in the Era of Digital Transformation Smart Business Models and Processes Entrepreneurship Innovation and Sustainable Development Smart Environment for Marketing and Communications Digital Human Resource Management Smart E Business Quality 4 0 and International Standards Application of Artificial Intelligence in Project Management Digital and Lean Operations Management Transformation of Financial Services Methods and Applications of Data Science in Business and Society We are very grateful to our distinguished keynote speakers Prof Moshe Vardi Rice University USA Prof Bla Zupan University of Ljubljana Slovenia Prof Vladan Deved i University of Belgrade Serbia Milica uri Jovi i PhD Director Science Fund of the Republic of Serbia and Harri Ketamo PhD Founder Chairman of HeadAI ltd

Finland Also special thanks to Prof Dragan Vukmirovi University of Belgrade Serbia and Prof Zoran evarac University of Belgrade Serbia for organizing workshops in fields of Data Science and Machine Learning and to Prof Rade Mati Belgrade Business and Arts Academy of Applied Studies and Milan Dobrota PhD CEO at Agremo Serbia for their valuable contribution in presenting Serbian experiences in the field of AI The Faculty of Organizational Sciences would to express its gratitude to the Ministry of Education Science and Technological Development and all the individuals who have supported and contributed to the organization of the Symposium We are particularly grateful to the contributors and reviewers who made this issue possible But above all we are especially thankful to the authors and presenters for making the SymOrg 2020 a success

Mathematical and Control Applications in Agriculture and Horticulture W. Day, Yasushi Hashimoto, 2014-07-04 This title provides a general overview of recent developments and research into types of systems and their uses in the agricultural and horticultural industry 64 papers are included containing both theoretical models and applied examples for greenhouse systems harvesting technology and plant factory systems

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Youth's Companion ,1879 *American Bee Journal* ,1881 Includes summarized reports of many bee keeper associations

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In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is really astonishing. Within the pages of "**Creation Case Study Examples Without Paid Ads Without Experience Ai**," an enthralling opus penned by a highly acclaimed wordsmith, readers set about an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve in to the book is central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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