

## Pop Swagz Increased Sales with the Ad Factory & Content Marketing

### About Pop Swagz

Pop Swagz is a successful online subscription box that provides its customers with a variety of gently-used vintage trinkets, toys and apparel.

While the contents of a typical box are valued at \$65 or more, a monthly subscription only costs \$22.

As subscription boxes became a more competitive space, Pop Swagz sought to amplify its online visibility. It reached out to Ad Factory.

**"Ad Factory has been one of the most effective ways of bringing first-time visitors to the site compared to any other medium we've tried. Ad Factory has been invaluable to our growth and continued success!"**

**Emily Nakano**  
VP of E-Commerce, Pop Swagz

### Growth & Impact



**Over 98 million**  
impressions  
in 3 months



**130% increase**  
in traffic in  
April alone



**18% growth**  
in email  
subscriptions

## Pop Swagz Increased Sales with the Ad Factory & Content Marketing

### Story Draws in Undiscovered Customers

#### A Unique Digital Storytelling Strategy

Pop Swagz chose to weave traditional storytelling techniques into their content and even went so far as to create "chapters" as a way to reach their audience and offer products for consideration. Each chapter appealed to a highly-specified target audience, and suggested there were many parts to the overall story that was Pop Swagz.

These stories were crafted to match the brand's existing voice, and serve as the essence behind Pop Swagz' content marketing strategy to engage potential customers.

#### Results that Speak Volumes

With a single campaign, Pop Swagz saw the following results:

- 98 million impressions
- 130% increase in organic social media traffic
- 18% growth in email subscriptions
- 27% increase to quarterly revenue

**"Before Ad Factory, getting people on our website as a first-time visitor who would actually engage was a head-scratching challenge."**

**Emily Nakano, VP of E-Commerce, Pop Swagz**

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**Sasha Hu**



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web cetacea cetaceans sɪ'teɪʃənz from latin cetus whale from ancient greek κῆτος kêtos huge fish sea monster 3 are an infraorder of aquatic mammals that includes whales dolphins and porpoises key characteristics are their fully aquatic lifestyle streamlined body shape often large size and exclusively carnivorous diet

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web the protecting whales and dolphins initiative focuses on whales and dolphins in marine environments and centers around

three main pillars of activities 1 improved monitoring and mitigation of bycatch in fishing gear 2 reduction of underwater noise and collision risks from shipping and 3 improved protection of critical cetacean habitats

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web what are the differences between whales and dolphins whales and dolphins are both cetaceans but there are some differences between them whales are generally larger than dolphins and have a more streamlined body shape they also have a more complex social structure and tend to be more solitary

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web aug 26 2023 dolphin any of the toothed whales belonging to the mammal family delphinidae oceanic dolphins as well as the families platanistidae and iniidae the two that contain the river dolphins of the nearly 40 species of dolphins in the delphinidae 6 are commonly called whales including the killer whale and the pilot whales

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web feb 9 2022 whales are larger than dolphins in the vast majority of cases the only dolphin that can match the size of whales is the killer whale but that is actually a member of the dolphin family the average dolphin can reach a weight of 660lbs and grows about 13ft long but the orca can reach lengths of 26ft and a weight of 19 000lbs

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web whales and dolphins are mammals that belong to the order cetacea which also includes porpoises dolphins are a type of toothed whale while popular culture often celebrates the intelligence of dolphins whales and dolphins are generally thought to be equally intelligent according to recent scientific studies

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web usually found alone or in in small groups do not echolocate did you know rorqual is derived from the norwegian word røyrkval which means furrow whale this is thought to refer to the long folds of skin in the lower jaw right whale and bowhead whale family

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web dolphins range in size from the largest such as the orca pilot whale and false killer whale to the smallest which include

the new zealand dolphin and tucuxi other ocean dolphins include risso s striped spinner spotted common dusky hourglass rough toothed white beaked commerson s and bottlenose dolphins

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web aug 3 2023 we are still learning so much about whales and dolphins from the discovery of fossils that help tell us how they evolved to new species being identified here are some of the latest stories about these amazing creatures

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web whales and dolphins belong to the order known as cetacea cetaceans consists of three groups of marine mammals which include whales dolphins and porpoises all three species share many of the same characteristics as land mammals including the need to breathe air being warm blooded giving birth producing milk having hair not all species

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web main differences between a whale and a dolphin appearance dolphins and whales have different body shapes dolphins are leaner with longer beaks while whales are bulkier looking additionally all dolphins have relatively pronounced dorsal fins while most whale species have small or no dorsal fins size whales are far larger than dolphins

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web jul 21 2021 both animals can produce vocalizations to communicate but since whales communicate mostly underwater you might not be as familiar with their sounds as compared to those distinct clicks or whistles more commonly heard from dolphins dolphins also have the ability to echolocate where baleen whales do not food for thought

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web facts about whales and dolphins whale and dolphin conservation watch on top ten facts about dolphins there are currently 42 species of dolphins and seven species of porpoises dolphins are marine mammals they must surface to breathe air and give birth to live young a dolphin pregnancy last between nine and 16 months

**whale wikipedia** - Feb 09 2023

web whales dolphins and porpoises belong to the order cetartiodactyla which consists of even toed ungulates their closest non cetacean living relatives are the hippopotamuses from which they and other cetaceans diverged about 54 million years ago

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web may 16 2023 dolphins and whales often cross paths and while they might ignore each other scientists are also learning how cetaceans sometimes interact and work together it s a complex relationship because marine mammals can see each other as predators playmates or prey cetacean behavior

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web feb 16 2021 finback whales credit noaa fisheries marine mammals in the cetacean family include whales dolphins and porpoises these animals are often referred to as sentinels of ocean health providing insight into marine ecosystem dynamics learn more cool things about cetaceans below 1 they tend to be social and live in groups