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Buying and Selling a Home

FOURTH EDITION

- **What to expect** when you buy or sell a home—with or without a broker
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- **Idiot-proof tips** on getting the best possible price when you sell

Shelley O'Hara
and **Nancy D. Lewis**



Complete Idiots Guide To Buying And Selling A Home

Shelley O'Hara



Complete Idiots Guide To Buying And Selling A Home:

The Complete Idiot's Guide to Buying and Selling a Home Shelley O'Hara, Maris Bluestein, 1994 You're no idiot of course. You can calculate a 15% tip, measure the floors for carpet and maybe even hang wallpaper. But when it comes to buying or selling a home, you're not sure where to start. It's time to move. *The Complete Idiot's Guide to Buying and Selling a Home* helps you make sense of the world of real estate so you can sell your existing home and buy your dream home with or without an agent. You get simple steps to each stage of the process plus friendly advice in an easy-to-understand format. Tips, warnings, and background information help you along the way, and a handy tear-out card provides lifesaving tips and reminders. In this *Complete Idiot's Guide* you get *The Complete Idiot's Guide to Buying and Selling a Home* Shelley O'Hara, Nancy D. Lewis, 2006 **The Complete Idiot's Guide to Buying and Selling a Home** Shelley O'Hara, 2000 **Complete Idiot's Guide to Buying and Selling a Home** Macmillan General Reference Staff, Macmillan Publishing, Macmillan General Reference, Shelley O'Hara, 1998-07-01 **The Complete Idiot's Guide to Online Buying and Selling a Home** Matthew J. O'Brien, 2000 Using everyday language and straightforward examples, this resource covers all areas of real estate buying and selling on the Internet, from financing and choosing an agent to researching neighborhoods and negotiating a sale or purchase. *The Complete Idiot's Guide to Selling Your Own Home* Jeff Wuorio, Marcia Layton Turner, 2005 So you've decided you want to sell your house, but the idea of paying 7% to a broker just seems like money thrown away. Well, as many FSBOs have found, it can get pretty complicated. *The Complete Idiot's Guide to Selling Your Own Home* provides the most comprehensive coverage for selling your home on your own. Whether you're going to pay a small commission for online help or a flat fee for an MLS listing, or you want to handle every step of the sale on your own, this new *Complete Idiot's Guide* will help walk readers through the process, providing tons of tips on everything from signs and open houses to appraisals and inspections. And the included CD provides sample contracts, boilerplate forms, and checklists to help readers at every step along the way. **The Complete Idiot's Guide to Selling Your Home** Katie Severance, Nancy Gentile, 2010-01-05 In good times and bad, the home seller's bible. In today's uncertain real estate market, sellers are deeply concerned with getting the most value for their homes. Now more than ever, readers need books that will help them find the most effective ways to make their homes attractive to buyers, save money, and make the sales process easier. This unique guide will teach readers everything real estate agents and brokers know and more. Reflects changes in the real estate market in the past several years and explains how to deal with the market no matter when the reader is looking to sell. **The Complete Idiot's Guide to Buying and Selling a Home for Canadians** Bruce McDougall, Shelley O'Hara, 1997 The top-selling most complete buyer's and seller's guide available. The top-selling book on the subject, this latest edition of *The Complete Idiot's Guide to Buying and Selling a Home* focuses on everything to do with the sale and purchase of a house. With updated information on finding good schools and neighborhoods, expanded coverage on home auction sales, and the changing options buyers and sellers have with

brokers this is the best home buyer s and seller s guide on the market [The Complete Idiot's Guide to Buying and Selling a Home](#) Shelley O'Hara, Maris Bluestein, 1997 Explains how to locate a house to buy negotiate an offer get a mortgage use the Internet to finance and sell one s home increase resale value and sell without a real estate agent *The Complete Idiot's Guide to Buying a Home* Peter Richmond, 2010-01-05 In real estate it s a buyer s market and here is the buyer s bible Buying a home is the single most important financial move in most people s lives This book covers a variety of topics including inspecting evaluating negotiating financing contracts and legal issues It also breaks down the roles of the key players and what these professionals agents brokers and inspectors are responsible for and when to go it alone The thorough advice covering everything from buying houses at auctions to what neighborhood to live in will provide reassurance for every soon to be homeowner A necessary tool for those who plan to buy homes and even current homeowners in order to keep up with an ever changing market Will be published in time for spring when most people start looking into buying new homes Covers a broad range of buying options and homeowner s needs **The Complete Idiot's Guide to Managing Your Money** Robert Heady, Christy Heady, 2001-11-01 Offers advice on creating a long term financial plan shopping for insurance and mortgages managing credit card debt and establishing a good credit rating **The Complete Idiot's Guide to Buying Foreclosures** Bobbi Dempsey, Todd Beitler, 2008 This invaluable guide explains everything readers need to know about finding and financing foreclosed and soon to be foreclosed residential properties with the highest potential return Completely updated this new edition reflects recent changes in the way banks and the government dispose of foreclosed properties covers new laws and advises how to steer clear of scams **The Complete Idiot's Guide to Statistics** Robert A. Donnelly, 2004 Offers an introduction to statistics covering concepts and formulas interpretation of data through different types of charts using computer applications to simplify things and more advanced topics *The Complete Idiot's Guide to Knowledge Management* Melissie Clemmons Rumizen, 2002 Discusses management models and concepts strategies for sharing knowledge and ways to implement the concept within a company **The Complete Idiot's Guide to Commercial Real Estate Investing** Stuart Leland Rider, 2006 The previous edition of this book is *The Complete Idiot s Guide to Real Estate Investing Second Edition* The book focuses heavily on commercial real estate investing but given the absence of the word commercial in the title and elsewhere within the book it was purchased by many whose interests in real estate were of a much smaller scale and involved residential income properties as opposed to commercial real estate development The *Complete Idiot s Guide to Commercial Real Estate Investing Third Edition* is retitled and slightly refocused to better target the intended audience aspiring commercial real estate investors developers What little coverage of residential income properties that existed in previous editions has been cut and the remaining content has been updated to clearly reflect the focus on buying and selling commercial properties [The Complete Idiot's Guide to Buying and Selling a Home for Canadians](#) Shelley O'Hara, Bruce McDougall, Bluestein, Maris, 1995 **The Complete Idiot's Guide to Beating Stress**

Arlene Uhl,2006-11-07 Decompress stress now Stress is one of the most significant factors impacting health and relationships The Complete Idiot s Guide to Beating Stress clears a path to actually mastering and eliminating stress by teaching meditation visualization and other techniques showing how to avoid stressful situations revealing the impact of diet exercise and lifestyle on stress and more Expert author Simple workbook to help readers keep track of progress Features the latest cutting edge information about stress reducing methods A comprehensive look at traditional and new age techniques

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