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Upwork Cheap Starter Kit Organically Complete Beginner Guide To

Josh Burnett



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Upwork Essentials John Morris, 2020-08-14 What does it REALLY take to be successful on Upwork The 20% that will create 80% of your results That s the point of Upwork Essentials to teach you that 20% When I first started on Upwork everybody told me I had to pay my dues build my job history with small projects get to Top Rated status and THEN I could start landing bigger projects and making real money Instead the first project I landed was for 2191 78 Not bad for a complete beginner I landed several more projects like that and hit over 10K in earnings in my first few months Years later I decided to teach what I knew about Upwork THIS book though is a distillation of what I did in those first few months to get started so quickly A method I ve taught now to over 6 000 students many of whom who have seen a dramatic change in their results in just days Even more who ve applied the principles long term and built sustainable freelance businesses for themselves using Upwork Of course the book is NOT for everyone If you re looking for whiz bang or bright and shiny this book isn t for you because it s really about fundamentals Understanding how Upwork s Search and Suggestion actually works building your profile to rank higher in that engine and bidding on jobs that fit the overall strategy instead of focusing solely on the money If you re new to Upwork or have been on the platform for awhile but have struggled this book is for you I ll teach you my Rank and Relevance Framework to start getting clients right away and build a sustainable Upwork business

Freelancing Foundations Josh Burnett, 2020-10-09 What would you give to never worry about losing your job Our world is filled with uncertainty Record breaking numbers of people have filed for unemployment and millions are struggling to make ends meet Entire industries have been sidelined by unexpected government mandates and relief programs don t begin to meet our society s needs In this era of unpredictability how can you ensure a stable income for you and your family The solution is freelancing Whether you re looking for part time supplemental income a total career makeover or merely an ace in your sleeve in case all else fails freelancing offers a solution In this book Josh will show you how to Identify the Skills You Already Have Find a Profitable Freelance Niche Effectively Market Your Talents Build a Consistent Stream of Income Create a Peaceful Work Life Balance Establish Yourself on Upwork Freelancing Foundations will walk you through each step of how to become a freelancer on Upwork from joining the platform to establishing best practices while you work from home In these chapters you ll discover What software you need to get started as a freelancer The top five Upwork myths and the truth behind them How to build a great profile and optimize it so clients can find you Secrets to writing a cover letter that will consistently get you noticed interviewed and hired How to choose the right Upwork membership type Avoid common mistakes many freelancers make This easy to read book is written in a conversational tone It features interactive exercises after each chapter so you can apply the lessons you ve learned immediately Freelancing Foundations is structured to be used as a reference guide and Josh includes screenshots of what you should and shouldn t do in various areas One of the most frequently misunderstood aspects of working as a freelancer on Upwork is how the Job Success Score JSS works This is the

most critical metric on Upwork and not approaching it correctly can make the difference between a successful career and failing to launch. Josh commits an entire section to understanding the JSS, digging into how the JSS is calculated. Why you don't have one JSS, you actually have three. How contracts are weighted differently as they factor into your JSS. Avoiding common JSS pitfalls. How to overcome JSS problems when they occur. Establishing an excellent Job Success Score right away. The benefits of a good JSS. How to keep your JSS stable. After you've gotten started on Upwork, the trickiest parts can be finding the right jobs, picking good clients, and maintaining a steady work flow. A substantial portion of Freelancing Foundations is dedicated to optimizing your job feed to discover contracts that are perfectly suited to you. Using advanced search filters to eliminate jobs you don't want. Knowing the difference between what a freelancer sees and a client's view. How each aspect of your profile affects the way clients search for you. Finally, the book concludes with a section on operating successfully as a freelancer. You'll learn how to identify soft skills you should prioritize. Interact with even the most difficult clients. Understand the culture of freelancing. Maximize your rates and give yourself regular raises. Set workdays, establish working hours, and create a vacation time policy. Josh began freelancing as a last resort, hoping to earn a bit of side cash. A quarter million dollars later, it's obvious this last ditch effort paid off. In Freelancing Foundations, he shows you how to do the same.

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