



# Experience TikTok Growth Strategy Case Study Examples Without Paid Ads

**Alice Benham**



## **Experience TikTok Growth Strategy Case Study Examples Without Paid Ads:**

**Original Brand Manufacturing Business Model** Young Won Park, Geon-Cheol Shin, Kyung-Soo Lee, 2025-09-01 This book aims to examine the transition of firms from original equipment manufacturing OEM and original design manufacturing ODM to original brand manufacturing OBM focusing on how businesses can evolve to capture greater value in global markets. It highlights the importance of digital technologies like IoT, big data, and AI in reshaping traditional business models, driving innovation, and enabling firms to move from cost-efficient manufacturing to building consumer-centric brands. The book provides insights into the challenges of this transformation, including structural barriers, market competition, and the need for significant investments in resources, innovation, and leadership. The book is divided into four sections: The first explores the historical evolution of OEM, ODM, and OBM business models and their transformation in the digital era. The second outlines key strategies for transitioning to OBM, covering global positioning, R&D, marketing, production, and supply chain management. It emphasizes the importance of design management, branding, and leveraging partnerships to achieve long-term competitiveness. The third section delves into sustainability and the circular economy, showcasing how OBM firms can integrate eco-friendly practices into their operations to enhance value and address growing consumer demand for sustainability. The final section provides an outlook on the future of OBM with strategic pathways and policy recommendations to foster OBM business models. A deep case study in the cosmetics industry offers practical examples of successful transitions to OBM, illustrating diverse approaches and best practices. The book also introduces frameworks and tools for firms to assess and enhance their capabilities, providing actionable strategies for business leaders and policymakers. By addressing the complexities of moving up the value chain, this book serves as a roadmap for firms aiming to establish themselves as global leaders in innovation, branding, and sustainability.

**AI-Powered Content Marketing and SEO** Catherine Seda, Jenny Halasz, 2025-11-07 Discover how AI is revolutionizing content marketing and SEO. Industry experts Catherine Seda and Jenny Halasz explore the impact, risks, and game-changing strategies for brands. *AI-Powered Content Marketing and SEO* is a must-read to build brand authority, optimize search visibility, and win customers. Packed with actionable insights, this book fills a critical gap for marketing teams and business leaders in today's AI-driven world.

**Key Topics Covered:**

- Revolutionary Impact:** Understand the transformative effects of AI on digital marketing and customer experiences, and why it's crucial for executives and employees to adapt.
- AI-Optimized Content:** Learn to balance AI-generated content with human creativity to maintain brand trust, meet Google's E-EAT standards, and navigate evolving search algorithms.
- Authenticity and Authority:** Explore frameworks for using AI responsibly to create content that builds brand authority without compromising it.
- Ethical/Legal Issues:** Stay ahead of AI risks by addressing critical challenges with proactive policies.
- AI Analytics and Human Insight:** Learn how privacy rules, zero-click searches, and generative AI are making metrics like impressions and CTR unreliable, pushing analytics practices to adapt.

**TikTok for Sales** Josué Matos, In the ever-evolving digital landscape where

trends shift at the speed of a click few platforms have reshaped the sales and marketing game quite like TikTok What initially seemed like a space for fun and creative videos has become a powerful tool for brands seeking authentic connections with their consumers Far from being a passing trend TikTok represents a revolution in how products and services are promoted and sold online This is the second book in a series designed to explore the potential of social media platforms for sales While the first volume Instagram for Sales Strategies to Convert Followers into Customers focused on a well established platform known for its visual and interactive appeal this book dives into a dynamic and opportunity rich terrain TikTok for Sales Viral Strategies for Growth and Conversion is an essential guide for anyone looking to harness the viral power of TikTok transforming creativity into real conversions With over 150 million active users in the United States alone and a global user base exceeding 1 billion TikTok is not just a social network but a global stage where brands can shine by telling their stories in engaging and innovative ways Through trends challenges short videos or live streams TikTok offers endless possibilities for entrepreneurs of all sizes to stand out in today s competitive market In this book I ve explored every aspect of the platform from setting up an attractive business profile to advanced sales strategies and performance analysis Organized into 30 chapters the content is tailored for both beginners and seasoned professionals providing valuable and practical insights You ll learn how to navigate TikTok s algorithm create engaging content leverage features like TikTok Shopping and hashtags and build partnerships with creators to maximize your sales As a digital marketing professional inspired by my international journey I bring a global perspective to this work My name is Josu Matos author of over 50 books including Rich Uncle Poor Nephews and The Art of Reinvention With a decade of experience in digital platforms and a Bachelor s degree in Advertising Marketing and Communications underway I have dedicated my career to helping entrepreneurs succeed in the digital world My travels across Northern Ireland Canada and the United States have broadened my outlook and enabled me to develop innovative strategies which I share with you in this book Get ready to discover how to turn creativity into conversions trends into sales and followers into loyal customers Welcome to a new era of sales on TikTok Together let s explore this dynamic platform and take your business to the next level

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*TikTok Beginner's Growth Guide* Shellshock Studios ,2024-11-27 A Beginner's Guide to Building and Monetizing Your Passion Are you ready to turn your passion into profit on TikTok Whether you're an artist entrepreneur or aspiring influencer this comprehensive guide will teach you how to grow engage and monetise your TikTok presence step by step Perfect for beginners with no prior experience this book covers everything you need to succeed on the world's most dynamic social platform Inside This Book You'll Discover How to Set Up Your Account for Success Create an optimised profile that attracts followers Secrets of the TikTok Algorithm Understand how it works and use it to boost your content visibility Creating Viral Worthy Content Learn how to craft posts that engage and captivate your audience Growing Your Community Build loyal followers who love your content and actively engage with it Monetisation Strategies Explore sponsorships affiliate marketing and product sales to turn views into income Real World Case Studies See how creators in different niches have achieved TikTok success Using TikTok Promote on a Budget Amplify your reach with affordable advertising strategies Who Is This Book For This guide is perfect for anyone who wants to Grow a TikTok account from scratch Monetise a hobby craft or small business Build an online presence as a creator or influencer Learn actionable strategies to connect with a wider audience Packed with practical tips clear examples and motivational insights *TikTok Beginner's Growth Guide* is your go to resource

for trying to turn creativity into results Start your TikTok journey today this is your moment to shine **1 Million Pounds Sales Strategy** Collins Alum-Eze,2025-07-03 Unlock the Secrets to Monetizing Your TikTok Presence Get ready to transform your TikTok passion into a profitable business This comprehensive guide reveals the strategies and techniques used by top creators to build a massive following increase engagement and generate significant income Inside This Book You ll Discover Proven methods to grow your TikTok audience and boost engagement Effective monetization strategies including affiliate marketing sponsored content and selling products or services Tips for creating viral content that resonates with your target audience Insights into TikTok s algorithm and how to leverage it for maximum visibility Real life examples and case studies of successful TikTok creators Whether You re a Aspiring influencer looking to build your brand Small business owner seeking to leverage TikTok for growth Marketer interested in harnessing the power of TikTok advertising This book provides the roadmap you need to succeed on TikTok and turn your creativity into a sustainable income stream Dive in and start building your TikTok empire today **TikTok Profit Blueprint** Raymond Wayne,2025-03-05 In today s fast paced digital world TikTok Profit Blueprint is your ultimate guide to turning viral content into a powerful revenue stream Whether you re an entrepreneur e commerce seller or aspiring influencer this book provides a step by step framework to dominate TikTok s algorithm and build a profitable brand Discover the secret strategies used by top TikTok entrepreneurs including How to hack TikTok s content driven algorithm to maximize organic reach Proven marketing tactics to drive engagement boost sales and grow your audience Step by step optimization for TikTok Shop to convert views into real revenue Influencer partnership strategies to amplify your brand with authentic endorsements Case studies of brands making millions using TikTok s explosive e commerce model This is not just another social media guide it s a tactical blueprint for sustainable success Whether you re a beginner or looking to scale TikTok Profit Blueprint will help you turn followers into customers and content into cash Your journey to TikTok domination starts now [The Digital Marketing Handbook](#) Alice Benham,2024-06-20 From strategist speaker and podcaster Alice Benham comes The Digital Marketing Handbook an expert guide covering the fundamentals of marketing filled with case studies and interviews with industry insiders There s so much marketing expertise out there but how should people know what to listen to How to implement it Or where to start By covering the fundamentals of marketing this book will act as a north star for small business owners looking to grow Like Alice herself the book is honest practical engaging and actionable no fluff or complication allowed and will help you build a community get visible and make sales Rooted in theory but with real life experiences and case studies from entrepreneurs who have made digital marketing work for them the book will leave you with the clarity and systems to take your business to the next level An indispensable resource for small business owners freelancers entrepreneurs and marketing students Here s what to expect from the book Proven and practical expertise Clear definitions no jargon Quick tips Examples and case studies Insights from trusted experts Chapter summaries for easy reminders Action steps for every topic **Discover the Power of TikTok Ads for Your**

**Business in 2023 and Beyond** Hugh Webb, 2023-03-30 Are you struggling to keep up with the latest trends in digital marketing Do you feel like your current advertising strategies are falling short Look no further than TikTok Ads 2023 and Beyond In this comprehensive guide you will learn how to leverage the power of TikTok the fastest growing social media platform to reach your target audience and increase your brand awareness With over one billion active users TikTok has quickly become a major player in the world of digital advertising Learn how to create effective TikTok Ads that resonate with your audience Discover the different types of TikTok Ads and choose the best format for your business Utilize advanced targeting options to reach the right audience for your brand Develop a winning TikTok Ads strategy that aligns with your overall marketing goals Get insider tips from successful TikTok Ad campaigns and case studies Keep up with the latest trends and updates in TikTok Ads as the platform evolves Stay ahead of the competition and drive business growth with TikTok Ads in 2023 and beyond Don't miss out on the opportunity to harness the power of TikTok Ads for your business Whether you're a small business owner marketing professional or social media influencer this book is your go-to resource for all things TikTok Ads Get TikTok Ads 2023 and Beyond today and start boosting your brand's visibility and engagement on one of the most popular social media platforms in the world

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