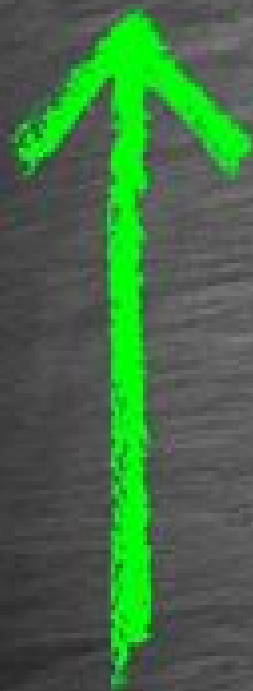
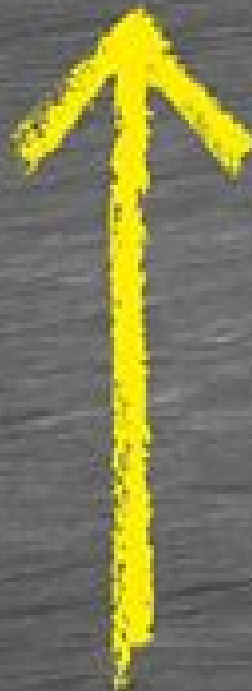


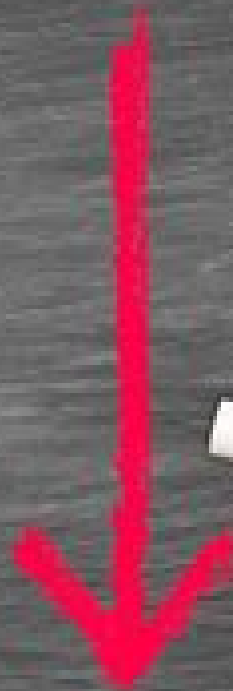
# PROFITABILITY



Sales



Margin



Costs



# Creating Profitability The Sales And Marketing Challenge

**M Woodhall**



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