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Data-Driven Decision Making for Product Service Systems Giuditta Pezzotta,Roberto Sala,Xavier Boucher,Marco Bertoni,Fabiana Pirola,2024-06-21 This book is a compilation of theoretical and practical contributions aimed at facilitating the servitization of manufacturing companies specifically focusing on data driven decision making within the context of Product Service Systems PSS Providing a comprehensive overview it discusses the latest breakthroughs in operational tactical and strategic decision making for PSS leveraging data driven processes methodologies and tools Therefore the book significantly contributes to strengthening the knowledge on the use of data driven decision making methods and tools all the phases of the PSS lifecycle From extended warranties and leasing to pay per use and other innovative configurations manufacturing companies are increasingly adopting servitized business models and PSS to create additional value for their customers and users and create robust relationships with them ensuring more reliable cash flows In this setting effective information management and the utilization of aggregated operational data have become essential for guiding strategic tactical and operational decisions This book not only consolidates theoretical frameworks but also offers practical insights into data driven decision making in PSS providing deep knowledge on how complex decisions can be taken along the various phases of the PSS lifecycle using data driven methods and tools Key areas of focus include 1 In the Beginning of Life introducing new services tailored to customer needs disclosing new business opportunities in terms of revenues and extending the PSS Middle of Life 2 Designing or re designing assets and or services thereby influencing the PSS Beginning of Life 3 Enhancing daily decisions related to asset management to improve the PSS Middle of Life 4 Optimizing daily decisions related to service delivery and management aimed at enhancing the PSS Middle of Life 5 Facilitating informed decisions on recycling remanufacturing refurbishing and revamping impacting the PSS End of Life This book will be of interest to researchers and managers in industry as it offers insights that bridge the gap between theory and practical application in the evolving landscape of PSS

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together researchers and developers from industry and the academic world to report on the latest scientific and technical advances on knowledge management in organisations KMO 2012 provides an international forum for authors to present and discuss research focused on the role of knowledge management for innovative services in industries to shed light on recent advances in cloud computing for KM as well as to identify future directions for researching the role of knowledge management in service innovation and how cloud computing can be used to address many of the issues currently facing KM in academia and industrial sectors The conference took place at Salamanca in Spain on the 11th 13th July in 2012

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