

Pop Swagz Increased Sales with the Ad Factory & Content Marketing

About Pop Swagz

Pop Swagz is a successful online subscription box that provides its customers with a variety of gently-used vintage trinkets, toys and apparel.

While the contents of a typical box are valued at \$65 or more, a monthly subscription only costs \$22.

As subscription boxes became a more competitive space, Pop Swagz sought to amplify its online visibility. It reached out to Ad Factory.

"Ad Factory has been one of the most effective ways of bringing first-time visitors to the site compared to any other medium we've tried. Ad Factory has been invaluable to our growth and continued success!"

Emily Nakano
VP of E-Commerce, Pop Swagz

Growth & Impact



Over 98 million
impressions
in 3 months



130% increase
in traffic in
April alone



18% growth
in email
subscriptions

Pop Swagz Increased Sales with the Ad Factory & Content Marketing

Story Draws in Undiscovered Customers

A Unique Digital Storytelling Strategy

Pop Swagz chose to weave traditional storytelling techniques into their content and even went so far as to create "chapters" as a way to reach their audience and offer products for consideration. Each chapter appealed to a highly-specified target audience, and suggested there were many parts to the overall story that was Pop Swagz.

These stories were crafted to match the brand's existing voice, and serve as the essence behind Pop Swagz' content marketing strategy to engage potential customers.

Results that Speak Volumes

With a single campaign, Pop Swagz saw the following results:

- 98 million impressions
- 130% increase in organic social media traffic
- 18% growth in email subscriptions
- 27% increase to quarterly revenue

"Before Ad Factory, getting people on our website as a first-time visitor who would actually engage was a head-scratching challenge."

Emily Nakano, VP of E-Commerce, Pop Swagz

Case Study Examples That Actually Works Proven Strategy For Affiliate

Jianjun Gao



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Avoid Starting With Failure, Succeed With Effective Online Internet Business Strategy Raymond

Wayne,2019-03-09 Every entrepreneur has the power to make an absolute profit on the Internet Yes this includes you Whether you re an existing marketer in search of serious passive income a part time fiver who just can t get consistent sales or maybe a newbie with no experience packed with lot s of drive and desire you will have the power to pull a six figure profit off the Internet as consistent and routine as clockwork Entrepreneurs venturing into the World Wide Web typically have dreams of having time all for themselves sitting on their couches with laptops on and money pouring continuously with every click That s possible all right but this normally is not always the case Success don t come easy you know that Only those who have a perfect combination of events and ideal attitude towards works would be the people who can be showered with success The specific idea of becoming a internet business entrepreneur is that of leaving an old job of stressful deadline buzzing and annoying bosses overlooking your works in exchange for a flexible job that you are in total control of You won t have to abide with company cultures or deal with people you refuse to see every working days However it s not always easy to sail on with internet businesses They are equally risky as compared with off line business ventures We are not putting a scare in here it s just that we want you to open your eyes to truths that you would sooner or later face Truths that are inevitable parts of internet business transactions Avoid Starting With Failure Learn to Succeed With Effective Online Internet Strategy Remember that even the largest establishment fail No one can ever be assured that Internet sales would keep on coming You would surely have great and bad months and the only thing that you can be assured of is that you always have to deal with unpredictability of trends If you are not a risk taker a steady paycheck may appeal to you more than an unsteady business earning As an entrepreneur you have to face the truth that once you embark on an internet home based business this very thing will be your life It s like turning work into your obsession as to eliminate the work attitude and all factors that go with it Once you leave work you really have to leave your old job Most entrepreneurs practice breathing their own business so they need not experience fatigue while working and will therefore be able to dedicate long hours on their work without even getting fed up with it Making money would be impossible unless you take charge of really selling your business Well that would surely be a task that you would have to dedicate yourself into Remember that there is no sure path to success even if we are to talk success in its many facets than to toil and really sweat for it In the end you ll be happy that you did After all all your toil will boil down towards your earnings

Case Studies in Performance Management Tony C.

Adkins,2006-04-29 Praise for Case Studies in Performance Management With this book Tony Adkins has made an important contribution to the body of knowledge of managerial accounting From the Foreword by Gary Cokins lead strategist Business Performance Management Solutions group with SAS Institute and internationally recognized expert in advanced cost management and performance improvement systems If you want to achieve direction traction and speed in business Case

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